

EXHIBIT A

MDL PRETRIAL CAUSE NO. 2018-77087

COUNTY OF BURLESON	§	IN THE DISTRICT COURT
<i>Plaintiff,</i>	§	
	§	
v.	§	335TH JUDICIAL DISTRICT
	§	
PURDUE PHARMA L.P., ET AL.	§	
<i>Defendants.</i>	§	BURLESON COUNTY, TEXAS

MDL PRETRIAL CAUSE NO. 2018-63587

	§	IN THE DISTRICT COURT
	§	
IN RE: TEXAS OPIOID LITIGATION	§	152ND JUDICIAL DISTRICT
	§	
	§	HARRIS COUNTY, TEXAS

PLAINTIFF BURLESON COUNTY'S FIRST AMENDED PETITION

TO THE HONORABLE JUDGE OF SAID COURT:

Plaintiff, the County of Burleson, Texas, by and through the undersigned attorneys (hereinafter “Burleson County” or “County”) against Defendants Purdue¹ Pharma L.P., Purdue Pharma Inc., The Purdue Frederick Company, Mallinckrodt PLC, Mallinckrodt LLC, SpecGX LLC, Actavis, LLC, Actavis Pharma, Inc., f/k/a Watson Pharma, Inc., AmerisourceBergen Corporation, AmerisourceBergen Drug Corporation, a wholly-owned subsidiary of AmerisourceBergen Corporation, Wal-Mart Inc. f/k/a Walmart Stores, Inc, Brookshire Brothers Inc., and Does 1 – 100.

¹ Plaintiff's claims against Purdue Pharma L.P., Purdue Pharma Inc., and the Purdue Frederick Company have been severed from this action and put into a separate Cause No. 2018-77078-A styled *County of Burleson v. Purdue Pharma L.P.* Accordingly, the severed Purdue action remains active in a wholly separate cause. The exclusion of Purdue from the parties in this cause and of the claims against Purdue from this Amended Petition is not intended to be a nonsuit or dismissal of either the Purdue parties or the Plaintiff's claims against those parties. Any order entered in this cause purporting to dispose of all claims and/or all parties is necessarily inapplicable to the Purdue parties. The references herein to the actions of those Purdue parties are intended only to give context to the litigation and to the actions of the remaining defendants named in this action.

I. INTRODUCTION

1. The United States is in the midst of an opioid epidemic caused by Defendants' fraudulent marketing, sales, and distribution of prescription opioids ("opioids") that has resulted in addiction, criminal activity, and loss of life.² Americans "consume 85% of all the opioids in the world" and are "the most medicated country in the world..."³ The opioid crisis has been described as "the AIDS epidemic of our generation, but even worse."⁴ On October 26, 2017, President Donald Trump "declared a nationwide public health emergency to combat the opioid crisis."⁵

2. In 1997, each person in the United States, on average, consumed 96 mg morphine equivalents. In 2010 that number increased to 710 mg per person.⁶ This amount has been estimated as the equivalent to 7.1 kg of opioids per 10,000 people – or enough to supply each American with 5 mg of hydrocodone every 6 hours for 45 days.⁷

3. It's no surprise that in 2016 alone, health care providers wrote more than 289 million prescriptions for opioids, enough for *every adult in the United States* to have more than one bottle of pills.⁸

4. Unfortunately, using opioids too often leads to addiction and overdose from opioids. It was estimated as early as 2001 that up to 40% of chronic pain patients were addicted to opioid pain medication.⁹ Almost 2 million Americans were addicted to opioids in 2014.¹⁰ To put

² L. Manchikanti, *Opioid Epidemic in the United States*, Pain Physician, Jul. 2012, at 1, www.painphysicianjournal.org.

³ David Wright, *Christie on Opioids: "This is the AIDS Epidemic of Our Generation, but even Worse,"* CNN, Oct. 27, 2017, available at <http://www.cnn.com/2017/10/27/politics/chris-christie-opioid-commission-aids-cnntv/index.html>; Manchikanti, at 16 ("Gram for gram, people in the United States consume more narcotic medication than any other nation worldwide.").

⁴ Wright, *supra*.

⁵ Dan Merica, *What Trump's Opioid Announcement Means – and Doesn't Mean*, CNN, Oct. 26, 2017, available at <http://www.cnn.com/2017/10/26/politics/national-health-emergency-national-disaster/index.html>.

⁶ Manchikanti at 14.

⁷ *Id.*

⁸ *Prevalence of Opioid Misuse*, BupPractice, Sept. 7, 2017, available at <https://www.buppractice.com/node/15576>.

⁹ *Prescription Drugs: Abuse and Addiction*, National Institute of Drug Abuse (NIH Publication), Jul. 2001, at 13.

¹⁰ *National Survey on Drug Use and Health*, Substance Abuse and Mental Health Services Administration, 2014.

the opioid crisis in perspective, the statistics demonstrate:

- Roughly 21 to 29 percent of patients prescribed opioids for chronic pain misuse them;
- Between 8 and 12 percent develop an opioid use disorder; and
- About 80 percent of people who use heroin first misused prescription opioids.¹¹

5. From 1999 to 2017, more than 700,000 people have died from a drug overdose; around 68% of the more than 70,200 drug overdoses in 2017 involved an opioid.¹² In 2017, the number of overdose deaths involving opioids was 6 times higher than in 1999.¹³ Currently, on average, 130 Americans die every day from an opioid overdose.¹⁴ The Texas Legislature has found “that deaths resulting from the use of opioids and other controlled substances constitute a public health crisis.”¹⁵

6. The Opioid Epidemic proximately caused by the Defendants is so pervasive that the lifetime risk of dying from an accidental overdose of opioids exceeds the risk of dying from motor vehicle accidents, drowning, or fire.¹⁶

7. In fact, accidental drug overdose deaths, of which reportedly at least two-thirds are opioid overdoses, are the leading cause of death for Americans under the age of 50. Accidental drug overdose deaths, predominantly from opioids, exceed the number of deaths caused by cars or guns. A report from the CDC found that from July 2016 to September 2017, emergency visits due

¹¹ *Opioid Overdose Crisis*, National Institute on Drug Abuse, Jan. 2018, available at <https://www.drugabuse.gov/drugs-abuse/opioids/opioid-overdose-crisis>.

¹² <https://www.cdc.gov/drugoverdose/epidemic/index.html>

¹³ *Id.*

¹⁴ *Id.*

¹⁵ Tex. Att’y Gen. Op. No. KP-0168 (2017), citing Act of May 26, 2017, 85th Leg., R.S., ch. 534, § 3, 2017 Tex. Sess. Law Serv. 1467, 1468.

¹⁶ Flower, K., Senthilingam, M. (2019, Jan. 14). *Odds of Dying from Accidental Opioid Overdose in the US Surpass Those of Dying in a Car Accident*. CNN. <https://www.cnn.com/2019/01/14/health/opioid-deaths-united-states-surpass-road-accidents/index.html>

to suspected opioid overdoses continued to climb approximately 30% across the nation.¹⁷ The increase was seen in adults of all age groups and in men and women in all geographic areas.¹⁸

8. Over the next decade, the average number of deaths due to opioids is expected to be 500,000.¹⁹ The economic burden caused by opioid abuse in the United States is at least \$78.5 billion,²⁰ including lost productivity and increased social services, health insurance costs, increased criminal justice presence and strain on judicial resources, and substance abuse treatment and rehabilitation.²¹ In 2015, Texas “had the second highest total healthcare costs from opioid abuse in the nation (\$1.96 billion)...”²² This statistic is unsurprising considering from 2006-2014, Texas was ranked third in the nation in the number of recorded opioid sales. In that time, billions of dose units flooded Texas. In Burleson County alone, over 2.4 million prescription pain pills were sold just from 2006 to 2012 to a population of roughly 17,000 people. Defendant Actavis manufactured approximately 1,056,100 of *those* opioid pills, Defendant SpecGX LLC some 840,000, Defendant AmerisourceBergen distributed 1,064,800; and Defendant Wal-Mart distributed 443,090 of them.

9. This epidemic did not occur by chance. Defendants manufacture, market, distribute, dispense, and sell prescription opioids, including, but not limited to, brand-name drugs like OxyContin and generics like oxycodone, oxymorphone, hydromorphone, hydrocodone, fentanyl,

¹⁷ Jacqueline Howard, *ER Visits for Opioid Overdose up 30%, CDC Study Finds*, CNN, Mar. 6, 2018.

¹⁸ *Id.*

¹⁹ Max Blau, *STAT forecast: Opioids Could Kill Nearly 500,000 American in the next Decade*, STAT, June 27, 2017, available at <https://www.statnews.com/2017/06/27/opioid-deaths-forecast/>; see also Wes Rapaport, *Advocates for Painkiller Advocates Wants Society to Meet Them Halfway*, Big Country, Feb. 18, 2018 (stating the number of opioid overdose deaths is going to go up for at least several more years and explaining how Operation Naloxone has administered more than \$1 million of the powerful antidote).

²⁰ *CDC Foundation's New Business Pulse Focuses on Opioid Overdose Epidemic*, Centers for Disease Control and Prevention, Mar. 15, 2017, available at <https://www.cdc.gov/media/releases/2017/a0315-business-pulse-opioids.html>.

²¹ *Opioid Overdose Crisis*, *supra*.

²² Kerry Craig, *Opioid Addiction Results in one Woman's Daily Struggle*, Sulphur Springs News-Telegram, Oct. 7, 2017, available at https://www.ssnewstelegram.com/news/opioid-addiction-results-in-one-woman-s-daily-struggle/article_bd4ed4ea-ab80-11e7-a252-d3f304e26628.html.

and tramadol, which are powerful narcotics.

10. Historically, opioids were considered too addictive and debilitating for treating non-cancer chronic pain,²³ such as back pain, migraines, and arthritis, and were used only to treat short-term acute pain or for palliative or end-of-life care.

11. By the late 1990s or early 2000s, however, each Manufacturing Defendant began a marketing scheme to persuade doctors and patients that opioids were not addictive and should be used ubiquitously and perpetually to treat moderate, non-cancer chronic pain.²⁴ Defendants' efforts to "increase opioid use" and their campaign emphasizing "the alleged undertreatment of pain continue to be significant factors of the [opioid] escalation."²⁵ Defendants reassured the medical community that opioids were not addictive, and doctors prescribed them at a higher rate.²⁶ Consequently, the National Institute of Drug Abuse attributes the opioid crises to Defendants' successful marketing campaign.²⁷ Each Manufacturing Defendant spent, and continues to spend large sums of money to promote the benefits of opioids for non-cancer moderate pain while trivializing or even denying their risks.

12. The Manufacturing Defendants'²⁸ promotional messages deviated substantially from any approved labeling of the drugs and caused prescribing physicians and consuming patients to underappreciate the health risks, and to overestimate the benefits of opioids.

13. Contrary to the language of their drugs' labels, Defendants falsely and misleadingly

²³ "Chronic pain" means non-cancer pain lasting three months or longer.

²⁴ See e.g., *Opioid Overdose Crisis*, National Institute on Drug Abuse, Jan. 2018, available at <https://www.drugabuse.gov/drugs-abuse/opioids/opioid-overdose-crisis> (explaining the greater rate of prescribing opioids due to misinformation to physicians, which led to a diversion and misuse of opioids before anyone knew opioids were highly addictive).

²⁵ Manchikanti at 1.

²⁶ CDC/NCHS, *National Vital Statistics System, Mortality*, CDC Wonder, Atlanta, Ga: US Department of Health and Human Services, 2017, available at <https://wonder.cdc.gov>.

²⁷ See *id.*

²⁸ The Manufacturing Defendants as identified in this petition, Mallinckrodt defendants and Actavis Defendants.

in their marketing: (1) downplayed the serious risk of addiction; (2) promoted and exaggerated the concept of “pseudoaddiction” thereby advocating that the signs of addiction should be treated with more opioids; (3) exaggerated the effectiveness of screening tools in preventing addiction; (4) claimed that opioid dependence and withdrawal are easily managed; (5) denied the risks of higher opioid dosages; and (6) exaggerated the effectiveness of “abuse-deterrent” opioid formulations to prevent abuse and addiction.

14. Manufacturing Defendants disseminated these falsehoods through ads and/or their sales representatives and hand-picked physicians who supported Defendants’ message. Sales representatives, working at Manufacturing Defendants’ behest, promoted highly addictive opioids through souvenirs and toys including, but not limited to, opioid brand-bearing stuffed plush toys, dolls, coffee cups, fanny packs, water bottles, notepads, pens, refrigerator magnets, clocks, letter openers, rulers, daytime planners, bags, puzzles, posters, hand-held calculators, clipboards, highlighters, flashlights, key chains, clothing, reflex mallets, and mock-ups of the United States Constitution.

15. Defendants also used third parties they controlled by: (a) funding, assisting, encouraging, and directing doctors, known as “key opinion leaders” (“KOLs”) and (b) funding, assisting, directing, and encouraging seemingly neutral and credible professional societies and patient advocacy groups (referred to hereinafter as “Front Groups”).

16. Manufacturing Defendants worked with KOLs and Front Groups to taint the sources that doctors and patients relied on for ostensibly “neutral” guidance, such as treatment guidelines, Continuing Medical Education (“CME”) programs, medical conferences and seminars, and scientific articles. Through their individual and concerted efforts, Defendants convinced doctors that, instead of being addictive and unsafe for long-term use in most circumstances, opioids

were *required* for the compassionate treatment of chronic pain, which Defendants termed an epidemic in America.

17. Manufacturing Defendants' aggressive marketing of opioids for chronic pain is "based on unsound science and blatant misinformation, and accompanied by the dangerous assumptions that opioids are highly effective and safe, and devoid of adverse events when prescribed by physicians."²⁹ Nevertheless, Defendants' marketing was effective and by 2011, there were 136.7 million prescriptions for hydrocodone alone, with all opioids exceeding 238 million.³⁰ Data demonstrates that "[o]ver 90% of patients received opioids for chronic pain management."³¹

18. Essentially each Defendant ignored science and consumer health for profits. Defendants' efforts were so successful that opioids are now the most prescribed class of drugs generating \$11 billion in revenue for drug companies in 2014 alone

19. Defendants' efforts to promote prescription opioids to consumers as being more effective and less dangerous than they genuinely are has worked all too well. Even today, most parents surveyed believe that prescription opioids are the best post-surgical pain treatment for their kids when in fact, prescription opioids are the most addictive option and work no better in easing post-surgical pain than a number of safer treatments.³²

20. As a direct and foreseeable consequence of Manufacturing Defendants' misrepresentations and misleading marketing campaign to Burleson County physicians and residents regarding the safety and efficacy of using opioids for chronic non-cancer pain that resulted in an oversupply of opioids, Burleson County has spent and continues to spend large sums

²⁹ Manchikanti, at 1-4.

³⁰ *Id.*

³¹ *Id.* at 19.

³² **The American Society of Anesthesiologists.** (2019, Jan. 27). *Parents worried about risks, but still think opioids are best for kids' pain relief, nationwide survey shows.* <https://www.asahq.org/about-asahq/newsroom/news-releases/2019/01/physaneswk19-news-release>.

of money combatting the public health crisis.

21. The Distributor Defendants³³ were not standing by idly while Manufacturing Defendants were peddling their opioids to physicians and consumers. AmerisourceBergen, is one of the of the largest opioid distributors in the United States. Distributor Defendants purchased opioids from Manufacturing Defendants herein and sold them to pharmacies throughout Burleson County. But Distributor Defendants like AmerisourceBergen didn't merely flood the County with an oversupply of addictive opioid drugs; it also earned money by marketing them. Indeed, Distributor Defendants function as "trusted partners" with Manufacturing Defendants in maximizing market share and success of pharmaceutical products. AmerisourceBergen states on its website that it is "[a] trusted partner [to manufacturers] in the commercialization process" and works with manufacturers "to optimize each stage – and each decision – along the product lifecycle."³⁴ Distributor Defendants laud on their website their ability to detect and prevent prescription drug diversion to improper purposes. AmerisourceBergen claims it uses "complex algorithms [that] identify and stop orders that are deemed to be suspicious."³⁵

22. Despite the alarming and suspicious rise in the number of opioids ordered by retailers in Burleson County and Distributor Defendants self-claimed duty to stop suspicious opioid orders, Distributor Defendants simply continued to flood of opioids into the County. In continuing to oversupply opioids in Burleson County, Distributor Defendants put their partnership with pharmaceutical manufacturers – to increase market penetration – above their obligations to secure the opioid supply claim. Manufacturing Defendants and Distributor Defendants worked

³³ The Distributor Defendants, as identified herein, are AmerisourceBergen Corporation, AmerisourceBergen Drug Corporation, a wholly-owned subsidiary of AmerisourceBergen Corporation and Wal-Mart Inc. f/k/a Walmart Stores, Inc.

³⁴ AmerisourceBergen, "Brand and Specialty Manufacturer Solutions," <https://www.amerisourcebergen.com/abcnew/solutions-manufacturers/brand-and-specialty>.

³⁵ *Id.*

hand and glove to glut Burleson County with more opioids than could possibly be consumed for therapeutic purposes, resulting in an opioid prescription rate in Burleson County that remains well above the already insupportable national rate. Each Defendant disregarded its legal duty to ensure that not only that opioids were safe and effective, but that they were being prescribed for a valid medical purpose.

23. As a direct and foreseeable consequence of Distributor Defendants' failure to act as the gatekeeper and distributing opioids even though suspicion for diversionary purposes existed, Burleson County has spent and continues to spend large sums of money combatting the public health crisis.

24. Retailer Defendants Wal-Mart and Brookshire Brothers systematically ignored red flags in violation of their duties under Texas Law and routinely filled suspicious prescriptions brought to market by the actions of Manufacturer and Distributor defendants, joining the race to distribute as many opioids as possible into Burleson county.

25. The money Burleson County has spent comes directly from its taxpayers. These taxpayers include Burleson County physicians, who passed on Defendants' misleading safety and efficacy information and prescribed more opioids to taxpaying residents in Burleson County. These taxpayers necessarily included Burleson County residents who either suffered the addictive effects of consuming opioids or overdosed using Defendants' opioids that had been over-prescribed and/or over-supplied to Burleson County as intended be Defendants herein. Thus, this group of Burleson County residents has suffered not only injury to property, but also bodily injury, as a result of Defendants' misconduct in the false promotion and/or over-supply of prescription opioids.

26. Burleson County has spent and continues to spend large sums of money combatting

the opioid crisis created by Defendants' negligent and fraudulent marketing campaign and/or oversupply of opioid drugs. Across the country, including Texas, increased opioid prescribing has caused and continues to cause an increase in overdoses and death. Defendants tracked the CDC data and knew that the more they promoted opioid prescribing and distributed more opioids that non-therapeutic outcomes, such as overdose, addiction, and criminality (e.g. pill mills) would occur. By 2010, enough opioids had been sold to medicate every American adult with a typical dose of 5 mg of hydrocodone every 4 hours for 1 month.³⁶ The increased use of opioids has contributed to the increased rate of overdose deaths and nonmedical use with the varying rates of sales in each states impacting the outcomes in each state.³⁷ "Given that 3% of physicians accounted for 62% of the [opioids] prescribed in one study, the proliferation of high-volume prescribers can have a large impact on state use of [opioids] and overdose death rates."³⁸ Not surprisingly, "[l]arge increases in overdoses involving the types of drugs sold by illegitimate pain clinics (i.e., 'pill mills') have been reported in Florida and Texas."³⁹ For example, thousands of prescriptions were written for opioids in Burleson County in 2016,⁴⁰ and from 2015 - 2016 there were approximately 14 – 15.9 per 100,000 people reported from drug overdoses.⁴¹ A substantial number of those overdose deaths were a result, in whole or in part, of opioid ingestion. In each year from 2013-2017, there were multiple deaths in Burleson County caused in whole or in part from ingestion of prescription opioids. Defendants' marketing misconduct, as well as Defendants' efforts to sell more prescription opioids than can be consumed therapeutically, were natural and foreseeable

³⁶ Center for Disease Control, *Vital Signs: Overdoses of Prescription Opioid Pain Relievers – United States, 1999-2008*, Morbidity and Mortality Weekly Report (MMWR), Nov. 4, 2011.

³⁷ *Id.*

³⁸ *Id.*

³⁹ *Id.*

⁴⁰ <https://www.cdc.gov/drugoverdose/maps/rxrate-maps.html>; <https://www.cdc.gov/nchs/data-visualization/drug-poisoning-mortality>.

⁴¹ <https://www.cdc.gov/nchs/data-visualization/drug-poisoning-mortality>.

causes of overdose deaths and injuries in Burleson County.

27. But for Defendants' deceptive marketing scheme that changed the way physicians prescribe opioids, coupled with the systemic undermining of quotas and institutional controls as well as the failure to report and to halt suspicious orders by the Manufacturing, Distributor, and Retailer Defendants, the number of opioids would not have tripled or quadrupled thereby directly giving rise to the opioid epidemic – the costs of which have resulted in Plaintiff's alleged injuries.

28. As a direct and foreseeable consequence of Defendants' conduct described regarding prescription opioids, Burleson County has committed and continues to commit resources to provide and pay additional health care, law enforcement, social services, public assistance, pharmaceutical care and other services necessary for its residents.

II. RULE 47 STATEMENT OF MONETARY RELIEF SOUGHT

29. Per Rule 47 of the Texas Rules of Civil Procedure, the County states that although the full measure of its damages is still being calculated, its damages caused by Defendants' acts and omissions exceed \$1,000,000 but are believed to be less than \$100,000,000. Accordingly, at this time in the litigation, Burleson County states that it is seeking monetary relief for an amount greater than \$1,000,000 and less than \$100,000,000, the rightful and just amount to be determined by the jury.

III. STANDING

30. Burleson County has standing to bring this lawsuit because it has suffered an injury-in-fact caused by Defendants' misconduct, and that harm can be redressed through this action. Having decided that it was necessary to pursue these claims to protect the County's interests, the County hired outside counsel to handle the litigation. This contract is available to the public. The contract governing the County's representation in this litigation was approved by the Texas

Comptroller of Public Accounts pursuant to Tex. Gov't Code § 403.0305.⁴²

31. Defendants' misconduct has placed an unreasonable burden on Burleson County's resources and ability to provide the public services and employee benefits it is obligated to and/or has authority to provide to its residents and employees. Burleson County has the statutory duty and/or authority to provide public safety and health services, including, but not limited to, the following:

- Supporting paupers;⁴³
- Providing county jails;⁴⁴
- Providing health care in county jails;⁴⁵
- Providing fire protection;⁴⁶
- Enforcing drug laws;⁴⁷
- Contracting with drug centers;⁴⁸
- Commissioning drug education and counseling programs;⁴⁹ and
- Paying county and precinct officers and employee compensation, office and travel expenses, and any other allowances.⁵⁰

32. Defendants' misconduct – including Manufacturing Defendants' calculated marketing campaign of misinformation to physicians and patients, and Distributor and Retailer Defendants' disbursement and distribution of prescription opioids even though suspicion for diversionary purposes existed – caused the damages to the County. They misled physicians into

⁴² *Id.*

⁴³ Tex. Local Gov't Code § 81.027.

⁴⁴ *Id.* at § 351.001.

⁴⁵ *Id.* at § 351.045.

⁴⁶ *Id.* at § 352.001.

⁴⁷ *Id.* at § 370.003.

⁴⁸ Tex. Health & Safety Code at § 464.032.

⁴⁹ *Id.* at § 465.001

⁵⁰ Tex. Local Gov't Code § 152.011.

overprescribing opioids, which directly created the need for dramatically increased public services. The County relied on these misrepresentations in paying for its employees' healthcare costs causing the County to incur increased healthcare costs for its own employees.

33. The harm caused by Defendants' misconduct can be redressed by the Court in this action. Defendants should be enjoined from continuing to manufacture, distribute, and sell opioids in Burleson County without a medical purpose and without educating physicians and patients about the actual risks and benefits of its drugs. Furthermore, Defendants should compensate Burleson County for the funds it has expended and continues to expend for increased costs of social services, health systems, law enforcement, the judicial system, and treatment facilities.

IV. VENUE AND JURISDICTION

34. Venue is proper in Burleson County because all or a substantial part of the events or omissions giving rise to this claim occurred in Burleson County. TEX. CIV. PRAC. & REM. CODE §15.002(a)(2). Because venue is proper in Burleson County as to at least one defendant in this action, venue is proper in Burleson County as to all of the defendants because the claims or actions asserted herein arise from the same transaction, occurrence, or series of transactions or occurrences. TEX. CIV. PRAC. & REM. CODE § 15.005. This Court has subject-matter jurisdiction over this matter because Plaintiff's damages are in excess of the minimal jurisdictional limits of this Court. TEX. GOVT. CODE §24.007(b).

35. This Court has specific jurisdiction over all Defendants as their activities were directed toward Texas, and injuries complained of herein resulted from their activities. *Guardian Royal Exchange Assur., Ltd. v. English China Clays, P.L.C.*, 815 S.W.2d 223, 227 (Tex. 1991). More particularly, each of the Defendants has specifically directed business activities to Texas and, in so doing, have purposefully availed themselves of the benefits and privileges of conducting

business within Texas. The claims made in this lawsuit arise foreseeably from the direction of those business activities to Texas, and from the efforts to obtain the benefits of conducting business within Texas, by each of the Defendants; it was foreseeable to each defendant that if they or their agents committed tortious conduct in Texas, it would result in physical or economic injury to individuals, businesses, or governments that are chartered by the State of Texas and who maintain continuous presence within the State of Texas. It was, furthermore, foreseeable that conduct causing physical or economic injuries in Texas to citizens of Texas or governmental entities existing under Texas law would result in lawsuits in Texas. Each of the defendants has substantial and continuous contacts with the State of Texas, generally and with respect to this action, to amount to specific minimum contacts. The exercise of personal jurisdiction by this Court over each of the Defendants who is not at home in Texas is authorized by the Texas Long Arm Statute (as expressed in Chapter 17 of the Texas Civil Practice and Remedies Code), is consistent with due process, and does not offend traditional notions of fair play and substantial justice. At all times relevant to this lawsuit, each of the Defendants was engaged in acts constituting doing business in the State of Texas.

36. Burleson County expressly disclaims any cause of action under the federal Class Action Fairness Act, and any federal claims, including without limitation any claim that there is an federal contract at issue in this litigation.

V. PARTIES

A. Plaintiff

37. This action is brought for and on behalf of Burleson County, which provides a wide range of services on behalf of its residents, including services for families and children, public health, public assistance, law enforcement, and emergency care.

B. Defendants

38. PURDUE PHARMA L.P. is a limited partnership organized under the laws of Delaware with its principal place of business in Stamford, Connecticut, and has at all times relevant to this litigation conducted business in this State. Purdue Pharma L.P has been served through the Secretary of State of Texas. Defendant PURDUE PHARMA INC. is a New York corporation with its principal place of business in Stamford, Connecticut, and has at all times relevant to this litigation conducted business in this State. Defendant Purdue Pharma Inc. has been served with process through its registered agent. THE PURDUE FREDERICK COMPANY is a Delaware corporation with its principal place of business in Stamford, Connecticut, and has at all times relevant to this litigation conducted business in this State. Defendant THE PURDUE FREDERICK COMPANY has been served through the Secretary of State for the State of Texas (Purdue Pharma L.P., Purdue Pharma Inc., and The Purdue Frederick Company are hereinafter referred to as "Purdue").

39. Purdue manufactures, promotes, sells, and distributes opioids in the U.S. and Kendall County. Purdue's opioid drug, OxyContin, is one of the most addictive and abused prescription drugs in American history. Purdue promotes opioids throughout the United States and in Kendall County.

40. SPECGX LLC is a Delaware Corporation with its principal place of business in St. Louis, Missouri. SPECGX LLC, a wholly-owned subsidiary of MALLINCKRODT PLC, is an Irish public limited company headquartered in Staines-upon-Thames, United Kingdom, with its U.S. headquarters in St. Louis, Missouri and is required to maintain a registered agent for service of process, but has not designated such an agent. Therefore, said corporation may be served with process through its registered agent in Delaware, Corporation Trust Company, Corporation Trust

Center, 1209 Orange Street, Wilmington, DE 19801, pursuant to the Texas Long-Arm Statute, Tex. Civ. Prac. & Rem. Code §§ 17.041-.045.

41. SpecGX LLC does substantial business in Texas and, upon information and belief, SpecGx is a pharmaceutical manufacturer licensed to do business in Texas. SpecGx manufactures, promotes, sells, and opioids in the U.S. and Burleson County.

42. MALLINCKRODT LLC is a limited liability company organized and existing under the state laws of Delaware headquartered in St. Louis Missouri. Since 2013, Mallinckrodt LLC has been a wholly owned subsidiary of Irish Public Limited Company Coviden PLLC (formerly known as Tyco Healthcare) and is now a wholly owned subsidiary of Mallinckrodt plc. Mallinckrodt LLC may be served with process through its registered agent in Delaware, Corporation Trust Company, Corporation Trust Center, 1209 Orange Street, Wilmington, DE 19801, pursuant to the Texas Long-Arm Statute, Tex. Civ. Prac. & Rem. Code §§ 17.041-.045.

43. MALINCKRODT LLC does substantial business in Texas and, upon information and belief, SpecGx is a pharmaceutical manufacturer licensed to do business in Texas. SpecGX manufactures, promotes, sells, and opioids in the U.S. and Burleson County.

44. MALLINCKRODT PLC ("Mallinckrodt") is an Irish public limited company with its corporate headquarters in Staines-Upon-Thames, Surrey, United Kingdom and maintains a U.S. headquarters in St. Louis, Missouri. MALLINCKRODT may be served by serving its registered agent CT Corporation System, 120 South Central Ave., Clayton, Missouri 63105.

45. Upon information and belief, SPECKGX LLC, and MALLINCKRODT LLC are the alter egos of MALLINCKRODT PLC and there is such unity between Defendants SpecGx LLC, Mallicknrodt LLC and Mallinckrodt plc that the separateness of the corporation has ceased and holding only Defendant SPECKGX LLC liable would result in injustice. Mallinckrodt plc

exercises a greater degree of control over SpeckGx LLC and Mallinckrodt LLC than that normally associated with common ownership and directorship. SpeckGx LLC, Mallinckrodt LLC and Mallinckrodt plc share employees and corporate officers; engage in the same business enterprise; use the same assets;⁵¹ do not maintain separate books and financial statements; comeingle and/or have the same bank accounts; use the same budgets and Mallinckrodt plc exerts control over the daily business affairs of Mallinckrodt LLC and SpeckGx LLC,⁵² including but not limited to marketing strategies and research and development; and holds the combined entities out as marketing, and distributing branded generic products and that the entities, often referred to as “One Mallinckrodt,” implement a robust compliance program based upon core regulations.

46. Alternatively, upon information and belief, Mallinckrodt plc, Mallinckrodt LLC and SpecGx LLC engage in the joint venture of selling opioids in the United States and Burleson County. Upon information and belief, Mallinckrodt Defendants had an express or implied agreement to manufacture and sell opioids, a common pecuniary interest in manufacturing and selling opioids, equal rights of voice and control in the venture of manufacturing and selling opioids.

47. MALLINCRODT PLC and its affiliated subsidiaries manufactures, promotes, sells, and/or distributes opioids nationally and in Texas and Burleson County, including medications containing codeine, fentanyl, hydrocodone, morphine, and oxycodone. These opioid drugs are sold both directly by MALLINCKRODT PLC and by third party drug distributors.

⁵¹ Mallinckrodt plc considers all of the units to be unified; For example, plc refers to them collectively as “we” in its government filings: “In addition, we have other locations in the United States (“U.S.”), most notably our corporate shared services office in Hazelwood, Missouri, our Specialty Brands commercial headquarters in Bedminster, New Jersey and our Specialty Generics headquarters and technical development center in Webster Groves, Missouri. Chalos Ex. 4, 2017 MNK 10-K at 5 (emphasis added).

⁵² In prior lawsuits, Mallinckrodt plc has even filed corporate disclosure statements in cases where Mallinckrodt LLC is named but Mallinckrodt plc is not named to certify that Mallinckrodt plc has a “direct, pecuniary interest” in the outcome of the case because Mallinckrodt LLC is an indirect affiliate of Mallinckrodt plc. *See, Klien et al v. Bayer Healthcare Pharmaceuticals, Inc. et al*, 2:18CV01424-APG-GWF (D. Nev. 2018) Doc. 22.

48. ACTAVIS LLC is a Delaware limited liability company with its principal place of business in Parsippany, New Jersey, may be served through its registered agent for process, Actavis LLC, c/o Corporate Creations Network, Inc., 3411 Silverside Road, Tatnall Building, Suite 104, Wilmington, Delaware 19810, pursuant to the Texas Long-Arm Statute, Tex. Civ. Prac. & Rem. Code §§ 17.041-.045. Defendant ACTAVIS LLC may be served through the Secretary of State for the State of Texas.

49. ACTAVIS PHARMA, INC. f/k/a WATSON PHARMA, INC. is a Delaware corporation with its principal place of business in New Jersey, may be served through its registered agent for process, Actavis Pharma, Inc., Corporate Creations Network Inc., 3411 Silverside Road, Tatnall Building, Suite 104, Wilmington, Delaware 19810, pursuant to the Texas Long-Arm Statute, Tex. Civ. Prac. & Rem. Code §§ 17.041-.045. Defendant. Defendant ACTAVIS PHARMA, INC., may be served through the Secretary of State for the State of Texas.

50. WATSON LABORATORIES, INC., is a Nevada corporation with its principal place of business in Corona, California, may be served through its registered agent for process c/o The Corporation Trust Company of Nevada, 701 S. Carson Street, Suite 200, Carson City, Nevada 89701, pursuant to the Texas Long-Arm Statute, Tex. Civ. Prac. & Rem. Code §§ 17.041-.045. Defendant WATSON LABORATORIES, INC. may be served through the Secretary of State for the State of Texas.

51. Actavis Defendants manufacture, promote and sell opioids in the U.S. and in Burleson County.

52. AMERISOURCEBERGEN CORPORATION is a Delaware Corporation with its principal place of business in Chesterbrook, Pennsylvania, may be served through its registered agent for process, AmerisourceBergen Corporation, c/o The Corporation Trust Company,

Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801, pursuant to the Texas Long-Arm Statute, Tex. Civ. Prac. & Rem. Code §§ 17.041-.045. Defendant AMERISOURCEBERGEN CORPORATION, may be served through the Secretary of State for the State of Texas. AMERISOURCEBERGEN DRUG CORPORATION is a Delaware Corporation with its principal place of business in Conshohocken, Pennsylvania, may be served through its registered agent for process, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3140. (AmerisourceBergen Corporation and AmerisourceBergen Drug Corporation are hereinafter referred to as “Amerisource”). Amerisource does substantial business in Texas and, upon information and belief, Amerisource is a pharmaceutical distributor licensed to do business in Texas. Amerisource distributes pharmaceuticals to retail pharmacies and institutional providers to customers in all 50 states, including Texas and Burleson County.

53. WALMART INC., f/k/a WALMART STORES, INC. is a Delaware Corporation with its principal place of business in Bentonville, Arkansas. WALMART INC., f/k/a WALMART STORES, INC, LLC may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3140. WALMART INC., f/k/a WALMART STORES, INC. has sold and dispensed opioids in the U.S. and Burleson County. At relevant times, WALMART INC., f/k/a WALMART STORES, INC. has sold and dispensed prescription opioids within Burleson County. WALMART INC., f/k/a WALMART STORES, INC. is being sued as a Defendant in this lawsuit for both its role as a distributor of opioid products and as a retail dispenser of opioid products.

54. BROOKSHIRE BROTHERS INC. is a Texas Corporation with its principal place of business in Lufkin, Texas. BROOKSHIRE BROTHERS INC is registered to do business in Texas and may be served with process through its registered agent, Jerry Johnson, located at 1201

Ellen Trout Drive, Lufkin, Texas 75904.

55. BROOKSHIRE BROTHERS has sold opioids in Texas and in Burleson County. At relevant times, BROOKSHIRE BROTHERS has sold prescription opioids in Burleson County.

56. BROOKSHIRE BROTHERS INC. d/b/a B&B Pharmacy is a Texas Corporation with its principal place of business in Lufkin, Texas. BROOKSHIRE BROTHERS INC is registered to do business in Texas and may be served with process through its registered agent, Jerry Johnson, located at 1201 Ellen Trout Drive, Lufkin, Texas 75904.

57. BROOKSHIRE BROTHERS d/b/a B&B Pharmacy has sold opioids in Texas and in Burleson County. At relevant times, BROOKSHIRE BROTHERS has sold prescription opioids in Burleson County

58. The County lacks information sufficient to specifically identify the true names or capacities, whether individual, corporate or otherwise, of Defendants sued herein under the fictitious names DOES 1 through 100 inclusive. The County will amend this Petition to show their true names and capacities if and when they are ascertained. Burleson County is informed and believes, and on such information and belief alleges, that each of the Defendants named as a DOE has engaged in conduct that contributed to cause events and occurrences alleged in this Petition and, as such, shares liability for at least some part of the relief sought herein

VI. FACTUAL ALLEGATIONS

59. Before the 1990s, generally accepted standards of medical practice dictated that opioids should be used only for short-term acute pain – pain relating to recovery from surgery or for cancer or palliative (end-of-life) care. Using opioids for chronic pain was discouraged or even prohibited because there was a lack of evidence that opioids improved patients' ability to overcome pain and function. Instead the evidence demonstrated that patients developed tolerance

to opioids over time, which increased the risk of addiction and other side effects.

60. After the 1990s, Defendants dramatically changed doctors' views regarding opioids through a well-funded deceptive marketing scheme. Defendants were so successful that, according to the National Safety Council, 74% of *all* doctors prescribe opioids for chronic back pain and 55% prescribe opioids for dental pain, "neither of which is appropriate in most cases."⁵³ And 99% of doctors are prescribing them for longer than the three-day recommended period as recommended by the CDC.⁵⁴ Twenty-three percent prescribe at least a month's worth of opioids and evidence shows that just 30 days of usage can cause brain damage.⁵⁵

61. Each Defendant used direct marketing and unbranded advertising (*i.e.*, advertising that promotes opioid use generally but does not name a specific opioid) disseminated by seemingly independent third parties to spread false and deceptive statements about the risks and benefits of long-term opioid use. Defendants advocated the widespread use of opioids for chronic pain even though it contravened the "cardinal principles of medical intervention – that there be compelling evidence of the benefit of a therapy prior to its large-scale use."⁵⁶

A. Defendants Used Multiple Avenues to Disseminate their False and Deceptive Statements about Opioids.

62. Defendants spread their false and deceptive statements by (1) marketing their branded opioids directly to doctors treating patients residing in Burleson County and the Burleson County patients themselves and (2) deploying so-called unbiased and independent third parties to Burleson County.

⁵³ National Safety Council, *NSC Poll: 99% of Doctors Prescribe Highly-Addictive Opioids Longer than CDC Recommends*, 2017 (The NSC was founded in 1913 and chartered by Congress and is a non-profit organization whose mission is to save lives by preventing injuries and deaths at work, in homes, and in the communities through leadership, research, education, and advocacy).

⁵⁴ *Id.*

⁵⁵ *Id.*

⁵⁶ Manchikanti, at 2.

1. Defendants Spread and Continue to Spread Their False and Deceptive Statements Through Direct Marketing of Their Branded Opioids.

63. Defendants’ direct marketing of opioids generally proceeded on two tracks. First, each Manufacturing Defendant conducted advertising campaigns touting the purported benefits of their branded drugs. For example, Purdue spent \$200 million promoting and marketing OxyContin in various forms.⁵⁷ Defendants spent millions on medical journal advertising of opioids in 2011, nearly triple what they spent in 2001, including \$8.3 million by Purdue.

64. Purdue also ran a series of ads, called “pain vignettes,” for OxyContin in 2012 in medical journals. These ads featured chronic pain patients and recommended OxyContin for each. One ad described a “54-year-old writer with osteoarthritis of the hands” and implied that OxyContin would help the writer work more effectively. Second, each Defendant promoted the use of opioids for chronic pain through “detailers” – sales representatives who visited individual doctors and medical staff in their offices – and small-group speaker programs.

65. Defendants devoted massive resources to direct sales contacts with doctors. In 2014 alone, Defendants spent millions on detailing branded opioids to doctors, including \$2 million by Actavis.

66. Defendants sent their sales representatives to prescribers based on their specialties and prescribing habits obtained from sales data through IMS Health. Defendants used this data to monitor, and thereby target, specific physicians through the initial and renewal prescribing rates. To ensure that their sales representatives were properly incentivized, Defendants motivated them through bonuses.

67. Defendants also utilized “influence mapping” to use decile rankings or similar breakdowns to identify high-volume prescribers. The underlying strategy was that detailers would

⁵⁷ Zee at 2.

have the biggest sales impact on high-volume prescribers Defendants also had access to data from IMS Health, which provides Defendants specific details about which medications physicians prescribe and how frequently they do so. This data was collected from more than 50% of the pharmacies in the United States, which would inform Defendants which doctors to target to convince them to prescribe more opioids or to start prescribing opioids instead of the medications they had been prescribing.

68. Another manner in which Defendants expanded their sales was to target prescribers in individual zip codes and local boundaries. Defendants would send a detailer based on ease of in-person access and the likelihood of convincing the physician to prescribe a higher number of opioids and at higher doses.

69. As part and parcel of their detailing of opioids to physicians, Purdue trained its sales representatives to inform physicians that the risk of addiction was “less than one percent” even though studies demonstrated that there was a high incidence of drug abuse associated with prescription opioid use for chronic pain.⁵⁸

70. Studies demonstrate that visits from sales representatives influence the prescribing practices of residents and physicians by curtailing the prescription of generic drugs and rapidly expanding the prescription of new drugs, such as opioids for chronic pain.⁵⁹ In a population-based county-level analysis of drug company marketing of prescription opioids – a study which included *all* U.S. counties – the marketing of opioid products to physicians was associated with both increased opioid prescribing and elevated mortality from overdoses.⁶⁰ (Emphasis added.)

⁵⁸ Zee at 3.

⁵⁹ *Id.* at 6.

⁶⁰ Hadland, S.E., Rivera-Aguirre, A., Marshall, B.D.L., Cerdá, M. (Jan. 2019). Association of Pharmaceutical Industry Marketing of Opioid Products with Mortality From Opioid-Related Overdoses.” *The Journal of American Medical Association (JAMA) Network Open*. DOI:10.1001/jamanetworkopen.2018.6007

71. Defendants also paid doctors to serve on speakers' bureaus, to attend programs, and for meals.⁶¹ In 2017, Dr. Hadland identified some of these payments from pharmaceutical companies to physicians prescribing opioids.⁶² It was the first time "industry payments to physicians related to opioid marketing" could be collated because of the "Open Payments program database" authorized under the "Physician Payments Sunshine Act."⁶³ Dr. Hadland explained that it was the first large-scale examination of these payments.⁶⁴

72. One statistic Dr. Hadland gleaned from the data is that nearly 1 in 5 family physicians in 2013, out of 108,971 active family physicians, received an opioid-related payment.⁶⁵ After culling through the Open Payments program database, Dr. Hadland concluded that "[f]inancial transfers" from pharmaceutical companies to physicians prescribing opioids "were substantial and widespread and may be increasing in number and value."⁶⁶

73. Some of the financial transfers most likely involved speaker programs, which provided: (1) an incentive for doctors to prescribe a particular opioid (so they might be selected to promote the drug); (2) recognition and compensation for the doctors selected as speakers; and (3) an opportunity to promote the drug through the speaker to his or her peers. These speakers gave the false impression that they were providing unbiased and medically accurate presentations when they were, in fact, presenting a script prepared by Defendants and other opioid manufacturers. On information and belief, these presentations conveyed misleading information, omitted material information, and failed to correct Defendants' prior misrepresentations about the risks and benefits of opioids.

⁶¹ See Scott E. Hadland, M.D., M.P.H, M.S., *Industry Payments to Physicians for Opioid Products, 2013-2015*, 107 Am. J of Pub. Health 9, Sept. 2017.

⁶² See *id.* at 1493.

⁶³ *Id.*

⁶⁴ *Id.* at 1495.

⁶⁵ Hadland at 1494.

⁶⁶ *Id.* at 1495.

74. Defendants employed the same marketing plans, strategies, and messages in and around Burleson County, Texas as they did nationwide. Across the pharmaceutical industry, “core message” development is funded and overseen on a national basis by corporate headquarters. This comprehensive approach ensures that Defendants’ messages are accurately and consistently delivered across marketing channels and in each sales territory. Defendants consider this high level of coordination and uniformity crucial to successfully marketing their drugs.

2. Defendants Used a Diverse Group of Seemingly Independent Third Parties to Spread False and Deceptive Statements about the Risks and Benefits of Opioids.

75. Defendants also deceptively marketed opioids in and around Burleson County through unbranded advertising. This advertising was ostensibly created and disseminated by independent third parties. But by funding, directing, reviewing, editing, and distributing this unbranded advertising, Defendants controlled the deceptive messages disseminated by these third parties and acted in concert with them to falsely and misleadingly promote opioids for treating chronic pain. Unbranded advertising also avoided regulatory scrutiny because Defendants did not have to submit it to the FDA, and therefore it was not reviewed by the FDA. But it is illegal for a drug company to distribute materials that exclude contrary evidence or information about the drug’s safety or efficacy that “clearly cannot be supported by the results of the study.”⁶⁷ Moreover, a drug company cannot compare or suggest that its “drug is safer or more effective than another drug...when it has not been demonstrated to be safer or more effective in such particular by substantial evidence of substantial clinical experience.”⁶⁸ It is therefore Defendants’ responsibility to ensure that not only is its label accurate and complete, but that any and all materials they

⁶⁷ 21 C.F.R. § 99.101(a)(4).

⁶⁸ 21 C.F.R. § 202.1 (e)(6)(ii).

distribute is accurate and complete.⁶⁹

76. Drug companies that make, market, and distribute opioids are generally subject to rules requiring truthful marketing of prescription drugs. A drug company's branded marketing, which identifies and promotes a specific drug, must: (a) be consistent with its label and supported by substantial scientific evidence; (b) not include false or misleading statements or material omissions; and (c) fairly balance the drug's benefits and risks.⁷⁰

77. This framework ensures that drug companies, which are best suited to understand the properties and effect of their drugs, bear the responsibility of providing accurate information so that prescribers and users can assess the risks and benefits of the drugs.

78. Defendants did not follow this framework in assisting, creating, and/or distributing third-party publications that included warnings and instructions either mandated by the FDA-required drug labels or that described the risks and benefits known to Defendants. The publications either failed to disclose the risk of addiction and misuse or affirmatively denied the risk of addiction. The publications also "appeared" to be independent third-party materials that had the effect of carrying more weight and credibility to convince physicians that opioids were safe for chronic pain. Even though generic opioid manufacturers may not have directly promoted generic forms of opioids, they knowingly participated in efforts to misleadingly promote opioid drugs in other ways and with great impact.

a. Defendants Utilized Treatment Guidelines to Promote their Deception.

79. Defendants used treatment guidelines to normalize the use of opioids for chronic

⁶⁹ See 21 C.F.R. § 201.56 (providing general requirements for prescription drug labeling); 21 C.F.R. § 314.70(c)(6)(iii)(A-C) (providing for changes to labels that strengthen precautions, warnings, or adverse reactions, as well as statements about drug abuse, dependence, or overdosage); *see also Wyeth v. Levine*, 555 U.S. 555 (2009) (holding that a drug company bears responsibility for the content of its drug label at all times).

⁷⁰ 21 U.S.C. § 352(a); 21 C.F.R. §§ 1.21(a); 202.1(e)(3); 202.1(e)(6).

pain. Doctors, especially general practitioners and family doctors, rely upon treatment guidelines when faced with patients complaining of chronic pain. Scientific literature references treatment guidelines in making its conclusions and third-party payers use treatment guidelines to determine coverage.

1. The FSMB Wrote or Sponsored Misleading and Deceptive Guidelines.

80. Headquartered in Euless, Texas, the Federation of State Medical Boards (“FSMB”) is a trade organization representing the various state medical boards in the United States. The state boards that comprise the FSMB membership have the power to license doctors, investigate complaints, and discipline doctors. The FSMB finances opioid and pain-specific programs through grants from Defendants.

81. In 1998, the FSMB developed *Model Guidelines for the Use of Controlled Substances for the Treatment of Pain* (“FSMB Guidelines”), which was produced in collaboration with pharmaceutical companies. The FSMB guidelines instructed that opioids were “essential” for the treatment of chronic pain, even as a first prescription option.

82. A book adapted from the 2007 FSMB guidelines, *Responsible Opioid Prescribing: A Physician’s Guide* (“*Opioid Prescribing*”), released March 1, 2009 makes these same claims. *Opioid Prescribing* was supported by a consortium of pharmaceutical companies and Front Groups with an interest in ensuring that “effective” pain management included the use of opioids.

83. The author of *Opioid Prescribing*, Scott Fishman, M.D., chaired the board of the American Pain Foundation and served as president of the American Academy of Pain Medicine. *Opioid Prescribing* was sponsored by the Alliance of State Pain Initiatives, Federation of State Medical Boards, and the University of Wisconsin School of Medicine and Public Health.⁷¹

⁷¹ Scott M. Fishman, M.D., *Responsible Opioid Prescribing, A Physician’s Guide*, FSMB Foundation, Waterford Life Sciences, 2009.

84. Dr. Fishman was a paid consultant to Cephalon and Eli Lilly. Dr. Fishman was also a paid consultant, on the Speakers' Bureau, and part of the research support for Purdue.⁷²

85. *Opioid Prescribing* was designed for continued medical education ("CME") in which a physician had to read the book, complete questions, and fulfill administrative steps to receive 7.5 hours of credit. The first page of *Opioid Prescribing* specifically states that opioids are the "drugs of choice" and "essential in the treatment of persons with chronic non-cancer pain" and that the CME will inform physicians about the laws and regulations governing the prescribing of opioids for pain control.⁷³ It also specifically teaches physicians how to protect their practices from unwarranted federal scrutiny.⁷⁴

86. *Opioid Prescribing* marketed "[o]pioid analgesics" as the "drugs of choice for the management of moderate to severe pain... [which] may be *essential* in the treatment of persons with chronic non-cancer pain."⁷⁵ The goal was to "change patient care, medical knowledge, practice-based learning, interpersonal and communication skills, and professionalism...."⁷⁶ The argument was that opioids were "underutilized" despite their "effectiveness."⁷⁷ The truth, known to Dr. Fishman and Defendants herein, was that using opioids "for other than legitimate medical purposes pose[d] a threat to the individual and society," posed high risks for overdose and addiction, and remained unproven as safe and effective for the long-term treatment of non-cancer pain.⁷⁸

87. It was even conveyed to doctors that undertreating pain would be officially disciplined whereas doctors prescribing opioids for chronic pain would not be disciplined. *Opioid*

⁷² *Id.*

⁷³ Fishman, *supra*.

⁷⁴ *Id.*

⁷⁵ *Id.* at i.

⁷⁶ *Id.*

⁷⁷ Fishman, *supra*.

⁷⁸ *Id.* at 6, 9.

Prescribing described a case in which a physician was sued for “elder abuse” and the jury awarded \$1.5 million to the plaintiff as an example of a physician that had been “successfully sued for not treating pain aggressively.”⁷⁹ *Opioid Prescribing* cautioned that “these legal precedents sound a warning that there are risks associated with under-treating.”⁸⁰ In actuality, it was a threat that doctors would be punished if they *failed* to prescribe opioids to patients who complained about pain. That teaching has held true given that according to the National Safety Council, 67% of doctors prescribe opioids, in part, based on a patient’s expectations.⁸¹ Moreover, approximately 74% of doctors incorrectly believe morphine and oxycodone are the most effective ways to treat pain even though research shows that over-the-counter medications such as ibuprofen and acetaminophen are the most effective pain relief for acute pain.⁸²

88. Defendants also allayed any concerns doctors may have about patients exhibiting addictive behavior by highlighting the now debunked myth of “pseudoaddiction.” Dr. Fishman described pseudoaddiction as a sign that patients were receiving an inadequate dose to obtain pain relief, not as a sign that the patient was exhibiting drug-seeking or addictive behavior.⁸³

89. *Prescribing Opioids* taught physicians that the following signs were evidence of “pseudoaddiction” and *not* drug seeking behavior or signs of addiction so long as prescribing additional opioids resolves the pain:

- Requesting analgesics by name;
- Demanding or manipulative behavior,
- Clock watching;

⁷⁹ *Id.* at 28.

⁸⁰ Fishman, *supra*.

⁸¹ National Safety Council, *supra*.

⁸² *Id.*

⁸³ Fishman, *supra*. at 62.

- Taking opioid drugs for an extended period;
- Obtaining opioid drugs from more than one physician; and
- Hoarding opioids.⁸⁴

90. Indeed, the types of behaviors that Dr. Fishman posed as “MORE indicative of addiction” included:

- Stealing money to obtain drugs;
- Performing sex for drugs;
- Stealing drugs from others;
- Prostituting others for money to obtain drugs;
- Prescription forgery; and
- Selling prescription drugs.⁸⁵

91. Certainly by the time a patient is performing sex for drugs, the patient has long been addicted and exhibited addictive behavior that was ignored by physicians at the explicit direction of Defendants. This conclusion is supported by the American Psychiatric Association.

92. In the DSM-IV, addiction is “manifested” by three (or more) of the following in a 12-month period, including:

a) Tolerance described as:

A need for markedly increased amounts of the substance to achieve intoxication or the desired effect

or

Markedly diminished effect with continued use of the same amount of the substance;

b) Withdrawal manifested by:

⁸⁴ *Id.*

⁸⁵ *Id.* at 63.

The characteristic withdrawal syndrome for the substance

or

The same (or closely related) substance is taken to relieve or avoid withdrawal symptoms;

- c) The substance is taken in larger amounts or over a longer period than intended; and
- d) Spending a great deal of time to obtain the substance, such as visiting multiple doctors or driving long distances.⁸⁶

93. According to Defendants, as seen in *Prescribing Opioids* and other publications, signs of addiction as defined by the American Psychiatric Association are not signs of addiction, but of pseudo addiction that justifies taking *more* opioids for a longer period of time.

94. The reason not to discontinue the use of opioids – indeed, the foundation upon which Defendants built its opioid empire – was “the undertreatment of pain.”⁸⁷ *Opioid Prescribing* claimed the undertreatment of pain has “been recognized as a public health crisis for decades. The cost of human suffering is immeasurable. Turning away patients in pain simply is not an option.”⁸⁸ However, according to Dr. Donald Treater, medical advisor at The National Safety Council: “Opioids do not kill pain; they kill people.”⁸⁹

95. *Prescribing Opioids* acknowledged that by 2005, more than 10 million Americans were abusing prescription drugs, which is more than the combined number of people abusing cocaine, heroin, hallucinogens, and inhalants combined.⁹⁰ It also acknowledged that prescription

⁸⁶ American Psychiatric Association, *Diagnostic and Statistical Manual of Mental Disorders*, Fourth Ed., Washington, D.C., American Psychiatric Assoc., 2000.

⁸⁷ Fishman, *supra*, at 105.

⁸⁸ *Id.*; see also *id.* at 80 (stating that efforts have been made to reduce the undertreatment or non-treatment of pain in children, the elderly, and in other vulnerable patient populations).

⁸⁹ National Safety Council, *supra*.

⁹⁰ *Responsible Opioid Prescribing*, *supra*, at 6.

opioids are associated with more overdose deaths than cocaine and heroin combined.⁹¹ Yet the book then cautioned that the “undertreatment” of non-cancer pain was a public health crisis of equal importance that justified more opioid prescribing.

96. Under the guise of addressing “legitimate cause of undertreated pain” that “patients and advocates have been pushing to address,”⁹² Manufacturing Defendants tailored opioid marketing campaigns to affect children and the elderly. The Defendants made significant efforts to promote more opioid prescribing for “untreated or undertreated pain in children, older patients, and in all other vulnerable patient populations.”⁹³

97. Defendants also taught physicians that “[p]ain is what the patient says it is” and that a physician “cannot measure or even confirm the pain that a patient is experiencing.”⁹⁴ As such, “pain remains an untestable hypothesis.”⁹⁵ Furthermore, “[p]atients should not be denied opioid medications except in light of clear evidence that such medications are harmful to the patient.”⁹⁶ All in all, opioids would cure the “pain epidemic” facing Americans. And yet, chronic pain continues to be a problem facing Americans, as well as an opioid epidemic of addiction and death.

98. A total of 200,000 copies of *Opioid Prescribing*, which Dr. Fisherman wrote for the FSMB, has been delivered to U.S. prescribers through 20 state medical boards in all 50 states, including Texas. The FSMB earned approximately \$250,000 from the sale. The FSMB website describes the book as the “leading continuing medication education (CME) activity for prescribers of opioid medications.”

⁹¹ *Id.*; *Prescribing Opioids* even recognized that “[b]ehind these figures lie millions of individual stories of personal tragedy: untimely death, fractures families, shattered dreams and wasted lives.” *Id.* at 7.

⁹² *Id.* at 8.

⁹³ Fishman, *supra*, at 8.

⁹⁴ *See id.* at 14.

⁹⁵ *Id.* at 13.

⁹⁶ *Id.* at 9.

99. The guidelines for *Opioid Prescribing* were posted online for use and reliance by physicians throughout America, including but not limited to, those servicing patients in Burleson County. State medical boards even encouraged physicians to buy the book and participate in the CME. The North Carolina Medical Board stated on its website that *Prescribing Opioids* “has been **widely used and supported** in the medical and regulatory communities as the leading continuing medical education (CME) activity for prescribers of opioid medications.”⁹⁷ The website then informs physicians that a CME accompanies the book and directs them to the book and how to claim the CME. The FSMB also hosted free CMEs in Texas, including Houston, Dallas, and Austin, related to extended-release and long-acting opioids.⁹⁸ The CME taught physicians the “safe and responsible prescribing of opioid medications and [was] aimed at improving prescriber training and counseling for patients while providing more thorough information on extended-release or long-acting (ER/LA) opioid products on the market.”⁹⁹

100. The impact of *Opioid Prescribing* was even studied through a survey sent to 12,666 licensed Georgia physicians six weeks after receiving the book.¹⁰⁰ The lead author was a member of FSMB.¹⁰¹ A total of 508 physicians completed the online survey and of those, 82.1% rated the book either “very good” or “good” for improving care for their patients in pain.¹⁰² Almost one-third (32.2%) claimed that they intended to make changes to their practice after reading the

⁹⁷ North Carolina Medical Board, *FSMB Foundation Publishes Second Edition of Prescribing Book*, Forum Newsletter, July 31, 2012; *see also* University of Wisconsin School of Medicine and Public Health, Federation of State Medical Boards, *Responsible Opioid Prescribing – Book Helps Physicians Reduce Risk of Opioid Diversion and Abuse*, April 1, 2009 (describing the book and CME activity).

⁹⁸ Texas Medical Board, *Extended-Release and Long-Acting Opioid Analgesics Risk Evaluation and Mitigation Strategy*, www.tmb.state.tx.us.

⁹⁹ *Id.*

¹⁰⁰ A. Young, *Physician Survey Examining the Impact of an Educational Tool for Responsible Opioid Prescribing*, J. Opioid Management, Mar-Apr. 2012.

¹⁰¹ *Id.*

¹⁰² *Id.*

book.¹⁰³ Of note, 42.8% of solo practitioners and 41.6% of primary care providers were more likely to make changes to their practice than doctors in other areas.¹⁰⁴ Of the respondents, 57.7% said that the book was better than others with regard to prescribing opioids and on pain management.¹⁰⁵

101. *Opioid Prescribing* was therefore an effective tool that impacted specific doctors and their prescribing practices, as concluded by the study. Specifically, the study provided “insight into which physician population would be the most receptive to the type of information presented in Dr. Fishman’s book” and that population was to “first target[s] solo and primary care physicians.”¹⁰⁶ Defendants found out that their educational efforts “significantly altered prescription practices.”¹⁰⁷

2. The Joint Commission also Spread Deceptive Information.

102. The Joint Commission on Accreditation of Healthcare Organizations (“JCAHO”) is a United States-based non-profit, tax-exempt organization that “accredits and certifies nearly 21,000 health care organizations and programs in the United States.”¹⁰⁸ A majority of state governments recognize accreditation from the Joint Commission as a condition of licensure and for receiving Medicaid and Medicare reimbursements.¹⁰⁹

103. According to the JCAHO, it “continuously improve[s] health care for the public” and inspires health care organizations “to excel in providing safe and effective care of the highest quality and value.”¹¹⁰ The JCAHO is not independent, but has been influenced by Manufacturing Defendants and those Defendants used the JCAHO as a marketing shill to spread the misleading

¹⁰³ *Id.*

¹⁰⁴ *Id.*

¹⁰⁵ *Id.*

¹⁰⁶ *Id.*

¹⁰⁷ *Id.*

¹⁰⁸ www.jointcommission.org.

¹⁰⁹ Anthony Anonimo, *Poppy Seed. Revealing the Roots of the Opioid Epidemic*, Trinity Mother Frances Health System, 2017, at 65.

¹¹⁰ *Id.*

message that opioids are non-addictive and safe as a first-line analgesic to treat any complaint of pain.

104. In 2000, the JCAHO published *Pain Assessment and Management: An Organizational Approach* (“*Pain Assessment*”), which was paid for by Purdue and reviewed by June L. Dahl, Ph.D., who had worked for Purdue.¹¹¹

105. The JCAHO mission statement on the inside cover page of the book explains that it aspires “to continuously improve the safety and quality of care provided to the public through the provision of health care accreditation and related services that support the performance improvement in health care organizations.”¹¹² One of its big achievements, however, is its endorsements of new pain management standards that underscored Defendants’ fraudulent message.

106. JCAHO, with the help of the American Pain Society (“APS”), a Front Group, loosened pain management standards thereby allowing doctors to prescribe opioids for any complaint of pain. To that end, “[t]he Joint Commission recognize[d] pain as a major, yet largely avoidable, problem...[and] has expanded the scope of its pain management standards, which have been endorsed by the American Pain Society (APS), ***to cover all pain scenarios in accredited health care organizations rather than limiting the scope to end-of-life care.***”¹¹³ (Emphasis added.) On January 1, 2001, Texas incorporated JCAHO pain management standards for hospital and healthcare group accreditation.¹¹⁴ The Texas Medical Association advertises that *Pain Assessment* “provides practical help in integrating pain assessment and management into

¹¹¹ Joint Commission on Accreditation of Healthcare Organizations, *Pain Assessment and Management*, 2000.

¹¹² *Pain Assessment*, *supra*.

¹¹³ *Pain Assessment*, *supra*.

¹¹⁴ Texas Medical Association, *JCAHO Pain Management Services*, available at <https://www.texmed.org/Template.aspx?id=2389&terms=The%20war%20on%20pain>.

organizational systems...”¹¹⁵

107. *Pain Assessment* established the cornerstone of Defendants’ message that “all pain scenarios” should be included in pain management practices.¹¹⁶ It explained that “[p]ain is the most common reason individuals seek medical attention. According to the American Pain Society (APS), 50 million Americans are partially or totally disabled by pain.”¹¹⁷ “The conclusion? Pain is undertreated – despite the availability of effective pharmacologic and nonpharmacologic therapies. Why?”¹¹⁸

108. The answer is on the first page of *Pain Assessment*. There is a chronic pain epidemic. Chronic pain is undertreated. Chronic pain can be managed and even cured with opioids, which are safe and effective, according to *Pain Assessment*. And the JCAHO encouraged organizations to establish standards for recording and responding to patient pain reports and monitoring staff performance and compliance with those standards, so that a physician who did not agree with the JCAHO standards faced the specter of poor performance evaluations.¹¹⁹

109. According to *Pain Assessment*, the reasons healthcare professionals had not used opioids previously included: (1) inadequate knowledge of opioids pharmacology and pain therapy, (2) poor pain assessment practices, (3) unfounded concerns about regulatory oversight, and (4) fear of opioids’ side effects of opioids such as tolerance and addiction.¹²⁰

110. *Pain Assessment* asserted that few practitioners received adequate training in pain management in medical school or during their residency resulting in the failure to prescribe opioids or nonsteroidal anti-inflammatory drugs (NSAIDS) on a regular basis leaving patients without pain

¹¹⁵ *Pain Assessment, supra*.

¹¹⁶ *Pain Assessment, supra*, at p. 1.

¹¹⁷ *Id.*

¹¹⁸ *Id.*

¹¹⁹ *Pain Assessment, supra* at 41-42.

¹²⁰ *Id.*

relief.¹²¹ “[Many] health care professionals lack the knowledge and skills to manage pain effectively, and they fear the effects of treatment.”¹²² Too few health care systems make pain management a priority.¹²³ Some clinicians had “inaccurate and exaggerated concerns about addiction, tolerance, respiratory depression, and other opioid side effects, which lead them to be extremely cautious about the use of drugs.”¹²⁴ Instead of expanding upon and explaining the risks of opioids, *Pain Assessment* states: “***This attitude prevails despite the fact there is no evidence that addiction is a signification issue when persons are given opioids for pain control.***”¹²⁵ (Emphasis added). That claim of insignificant addiction risk was false when made and remains false today. Yet it worked as intended to mislead treating doctors, medical staff, and patients into believing opioids could and should be utilized more often. Indeed, 74% of doctors “incorrectly believe morphine and oxycodone” are the “most effective ways to treat pain” even though research shows that over-the-counter pain relievers are the most effective for acute pain.¹²⁶ Even worse, 20% of doctors prescribing opioids prescribed at least a month’s worth, even though the evidence shows that “30-day use causes brain changes.”¹²⁷

111. Patients also contributed to the pain epidemic by their reluctance to report their pain and to take medications,¹²⁸ according to *Pain Assessment*. Doctors were instructed to engage patients in conversations about their pain before prescribing opioids by: (1) asking for pain relief when the pain begins; (2) helping the doctor or nurse assess the pain; and (3) telling the doctor or nurse if the pain is not relieved.¹²⁹ Doctors were taught that “[t]he single most reliable indicator of

¹²¹ *Id.*

¹²² *Id.* at 3.

¹²³ *Id.* at 1.

¹²⁴ *Pain Assessment, supra* at 4.

¹²⁵ *Id.*

¹²⁶ National Safety Council, *supra*.

¹²⁷ *Id.*

¹²⁸ *Pain Assessment, supra*, at 4.

¹²⁹ *Id.* at 8.

the existence and intensity of pain is the individual's self-report."¹³⁰ Indeed, the individual's self-report was to be the *primary* source of information for the doctor and deemed more reliable than the observations of others.¹³¹

112. The bombardment of information, instruction, books, pamphlets, seminars, ads, and marketing regarding this "pain epidemic" was so successful that pain has been included as the "fifth vital sign" to be recorded along with the individual's temperature, pulse, respiration, and blood pressure.¹³² This strategy was first pitched by the APS to ensure that pain management gained acceptance in the medical community, which it did.¹³³

113. *Pain Assessment* also framed the role of key opinion leaders ("KOL") as trustworthy people "to evaluate new clinical information, assess new practices, and then determine their value within the context of the local setting."¹³⁴ Doctors were expected to accept KOLs opinions even though KOLs are *not* "necessarily innovators or authority figures."¹³⁵ KOLs convinced practitioners that their current chronic pain treatment was "outdated, inappropriate, unsupported by research evidence, or no longer accepted by colleagues."¹³⁶

114. Expert leaders, on the other hand, influenced and implemented protocols with individuals or small groups.¹³⁷ These "academic strategies" included "conducting interviews to determine baseline knowledge, stimulating active participation during educational sessions, using concise graphic educational materials, and highlighting or replicating essential messages."¹³⁸ Academic detailing was modeled after pharmaceutical detailing practices in which representatives

¹³⁰ *Id.* at 13.

¹³¹ *Id.*

¹³² *Pain Assessment, supra*, at 20.

¹³³ *Pain Assessment, supra* at 20-21.

¹³⁴ *Id.* at p. 24.

¹³⁵ *Id.*

¹³⁶ *Id.* at 25.

¹³⁷ *Id.*

¹³⁸ *Pain Assessment, supra*, at 25.

visited physicians to talk about specific medicines, just as Defendants’ representatives met with physicians to about opioids.¹³⁹ Simply put, *Pain Assessment* was a part of a marketing campaign to plow ground for Manufacturing Defendants to sell more opioids, and the book set forth sophisticated, multi-layered marketing strategies that were most effective in executing the campaign.

115. If a doctor was not available to prescribe opioids, a nurse would suffice. A nurse specializing in oncology, surgery, critical care, or a nurse anesthetist, as well as a clinical pharmacist, can “serv[e] as role models, provid[e] pain management education and consultation, and act[s] as agents of change.”¹⁴⁰ These educational efforts “significantly altered prescription practices.”¹⁴¹

116. To succeed in prescribing opioids for chronic pain, Defendants had to create a market for chronic pain. To do so, Defendants literally encouraged patients not to tolerate pain and to fear pain *more* than opioid addiction.¹⁴² Physicians and their staff were encouraged to educate their patients about “effective pain management,” which included the use of opioids.¹⁴³ *Pain Assessment* explained research that showed Americans would rather bear pain because they were afraid of “addiction, dependence on drugs, and tolerance to medications,” which affected not only the patient’s willingness to report pain, but to use adequate amount of opioids to control the pain.¹⁴⁴ A patient’s reluctance to take opioids out of fear they would not function normally meant that the problem was “underreported” and the pain went “untreated.”¹⁴⁵

¹³⁹ *Pain Assessment, supra.*

¹⁴⁰ *Pain Assessment, supra.*

¹⁴¹ *Id.*

¹⁴² *Id.* at 33.

¹⁴³ *Id.*

¹⁴⁴ *Id.*

¹⁴⁵ *Pain Assessment, supra*, at 33.

117. Consequently, the answer was to inform and educate the patient that unrelieved pain is harmful and that he or she should communicate pain.¹⁴⁶ *Pain Assessment* instructed the use of pain assessment instruments, including pain intensity scales, to describe the nature of the pain and stressed that the “most reliable indicator of pain” was the individual’s self-report.¹⁴⁷ Once the patient reported the pain, the physicians and staff were taught to tell the patient about opioids, explain that opioids were safe and effective, describe the name, dosage, and duration of the opioid therapy, and explain the risk of pain versus the importance of pain management.¹⁴⁸

118. To ensure that patients self-reported pain prior to hospital visits, *Pain Assessment* encouraged health care systems to provide individuals and families with pain management information *prior* to being admitted.¹⁴⁹ And health care systems were told to leave individuals and family members with audio and videotapes to watch and listen to about the “importance” of “pain relief” so that they truly understood the message – that is, if you have “pain,” tell us and we will provide opioids.

119. The JCAHO was not independent and did not improve the safety or quality of healthcare. Instead it was hijacked by Defendants to standardize pain management criteria that required the use of opioids for chronic pain. The JCAHO was merely a pawn in the Manufacturing Defendants’ larger game.

120. Like other books and pamphlets used by Defendants to spread their “message,” *Pain Assessment* was distributed throughout the nation and in Texas. As of today, anyone can buy a used copy of *Pain Assessment* on Amazon.com for \$26.48 plus \$5.99 in shipping costs from a seller in Texas.

¹⁴⁶ *Pain Assessment*, *supra* at 35.

¹⁴⁷ *Id.*

¹⁴⁸ *Pain Assessment*, *supra*.

¹⁴⁹ *Id.* at 36.

b. Key Opinion Leaders (KOLs) were another Means of Disseminating False Information.

121. Defendants also sponsored KOLs, a small circle of doctors who, upon information and belief, were selected, funded, and elevated by Defendants because they publicly supported dispensing opioids more widely and indiscriminately.

122. Defendants paid KOLs to serve as consultants or to appear on their advisory boards and to give talks or present CMEs, and Defendants' support helped these KOLs become respected industry experts. As they rose to prominence, these KOLs promoted the benefits of opioids to treat chronic non-cancer pain, repaying Defendants by advancing their marketing goals.

123. KOLs wrote articles and books, gave speeches, and taught CMEs to promote the utilization of opioids to treat moderate non-cancer pain. Defendants created opportunities for KOLs to participate in "studies" and write papers for the purpose of advancing the Manufacturing Defendants marketing theme: opioids should be dispensed regularly and perpetually to treat a broad array of pain complaints.

124. Defendants' KOLs also served on committees that developed treatment guidelines that strongly encourage using opioids to treat chronic pain, and on the boards of pro-opioid advocacy groups and professional societies that develop, select, and present CMEs. Defendants were able to direct and exert control over each of these activities through their KOLs.

125. Pro-opioid doctors are one of the most important avenues that Defendants use to spread their false and deceptive statements about the risks and benefits of long-term opioid use. Defendants know that doctors rely heavily and less critically on their peers for guidance, and KOLs provide the false appearance of unbiased and reliable support for using opioids for chronic pain.

126. Different Defendants utilized many of the same KOLs. Two of the most prominent are described below.

1. Russell Portenoy

127. Dr. Russell Portenoy, former Chairman of the Department of Pain Medicine and Palliative Care at Beth Israel Medical Center in New York, is one example of a KOL who Defendants identified and promoted to further their marketing campaign. Dr. Portenoy received research support, consulting fees, and honoraria from Purdue (among others), and was a paid consultant to Purdue.

128. Dr. Portenoy was instrumental in opening the door for the regular use of opioids to treat chronic pain. He served on the American Pain Society (“APS”)/American Academy of Pain Medicine (“AAPM”) Guidelines Committees, which endorsed the use of opioids to treat chronic pain, first in 1997 and again in 2009. He was also a member of the board of the American Pain Foundation (“APF”), an advocacy organization almost entirely funded by Defendants.

129. Dr. Portenoy also made frequent media appearances promoting opioids. He appeared on *Good Morning America* in 2010 to discuss using opioids long-term to treat chronic pain. On this widely-watched program, broadcast in Texas and across the country, Dr. Portenoy claimed: “Addiction, when treating pain, is distinctly uncommon. If a person does not have a history, a personal history, of substance abuse, and does not have a history in the family of substance abuse, and does not have a very major psychiatric disorder, most doctors can feel very assured that that person is not going to become addicted.”¹⁵⁰

130. Perhaps realizing that “[m]ore than 16,000 people die from opioid overdoses every year,” Dr. Portenoy is now having “second thoughts” about the “wider prescription” of drugs like Vicodin, OxyContin, and Percocet.¹⁵¹ Dr. Portenoy later admitted in a 2010 videotaped interview

¹⁵⁰ Good Morning America television broadcast, ABC News, Aug. 30, 2010.

¹⁵¹ Thomas Catan & Evan Perez, *A Pain-Drug Champion Has Second Thoughts*, WALL ST. J., Dec. 17, 2012.

that he “gave innumerable lectures in the late 1980s and ‘90s about addiction that weren’t true.”¹⁵² According to Dr. Portenoy, because the primary goal was to “destigmatize” opioids, he and other doctors promoting them overstated their benefits and glossed over their risks.

131. Dr. Portenoy put doctors’ fear that opioids were dangerous and addictive, and meant only for cancer patients, to rest by arguing that they could be taken safely for months, even years, by patients with chronic pain.¹⁵³ Dr. Portenoy, as well as other doctors making the speaker rounds, asserted that “[l]ess than 1% of opioid users became addicted, the drugs were easy to discontinue and overdoses were extremely rare in pain patients.”¹⁵⁴

132. Dr. Portenoy also conceded that “[d]ata about the effectiveness of opioids does not exist.”¹⁵⁵ Dr. Portenoy candidly stated: “Did I teach about pain management, specifically about opioid therapy, in a way that reflects misinformation? Well...I guess I did.”¹⁵⁶

2. Lynn Webster

133. Another KOL, Dr. Lynn Webster, was the co-founder and Chief Medical Director of Lifetree Clinical Research, an otherwise-unknown pain clinic in Salt Lake City, Utah. Dr. Webster was President in 2013 and is a current board member of AAPM, a Front Group that ardently supports using opioids for chronic pain. Dr. Webster authored numerous CMEs sponsored by Purdue while he was receiving significant funding from Defendants.

134. In 2011, Dr. Webster presented a program via webinar sponsored by Purdue titled *Managing Patient’s Opioid Use: Balancing the Need and the Risk*. Dr. Webster recommended using risk screening tools, such as urine testing and patient agreements as a way to prevent “overuse

¹⁵² Catan, *supra*.

¹⁵³ Catan, *supra*.

¹⁵⁴ *Id.*

¹⁵⁵ *Id.*

¹⁵⁶ *Id.*

of prescriptions” and “overdose deaths,” which was available to and was intended to reach doctors treating Burleson County residents.

135. Dr. Webster also was a leading proponent of the concept of “pseudoaddiction,” the notion that addictive behaviors should be seen not as warnings, but as indications of undertreated pain. In Dr. Webster’s description, the only way to differentiate the two was to *increase* a patient’s dose of opioids. As he and his co-author wrote in a book entitled *Avoiding Opioid Abuse While Managing Pain* (2007), a book that is still available online, when faced with signs of aberrant behavior, increasing the dose “in most cases...should be the clinician’s first response.”

136. Years later, Dr. Webster reversed himself, acknowledging that “[pseudoaddiction] obviously became too much of an excuse to give patients more medication.”¹⁵⁷ Dr. Webster also admits that “[i]t’s obviously crazy to think that only 1% of the population is at risk for opioid addiction.”¹⁵⁸

c. Front Groups Affirmed Defendants’ Falsities.

137. Defendants entered into arrangements with seemingly unbiased and independent patient and professional organizations to promote opioids for treating chronic pain. Under Defendants’ direction and control, these “Front Groups” generated treatment guidelines, unbranded materials, and programs that favored using opioids for chronic non-cancer pain. They also assisted Defendants by responding to negative articles, by advocating against regulatory changes that would limit prescribing opioids in accordance with the scientific evidence, and by conducting outreach to vulnerable patient populations targeted by Defendants.

138. These Front Groups depended on Defendants for funding and, in some cases, for survival. Defendants also exercised control over programs and materials created by these groups

¹⁵⁷ John Fauber & Ellen Gabler, *Networking Fuels Painkiller Boom*, MILWAUKEE WISC. J. SENTINEL, Feb. 19, 2012.

¹⁵⁸ Thomas Catan & Evan Perez, *A Pain-Drug Champion Has Second Thoughts*, WALL ST. J., Dec. 17, 2012.

by collaborating on, editing, and approving their content, and by funding their dissemination. In doing so, Defendants made sure these Front Groups would generate only the messages Defendants wanted to distribute. Even so, the Front Groups held themselves out as independent and as serving the needs of their members – whether patients suffering from pain or doctors treating those patients.

139. Defendants utilized many Front Groups, including many of the same ones. Several of the most prominent are described below, but there are many others, including the American Pain Society (“APS”), American Geriatrics Society (“AGS”), the Federation of State Medical Boards (“FSMB”), American Chronic Pain Association (“ACPA”), American Society of Pain Education (“ASPE”), National Pain Foundation (“NPF”) and Pain & Policy Studies Group (“PPSG”).

1. American Pain Foundation (“APF”)

140. APF was founded in 1997 and professed to be an independent non-profit 501(c)3 organization “serving people with pain through information, advocacy and support.”¹⁵⁹ It had a membership of “close to 100,000 and growing” in 2010 and claimed to be the “largest advocacy group for people with pain.”¹⁶⁰ The APF lauded its participation in “close to 100 policy activities,” which included testifying at legislative hearings to securing state and local proclamations for Pain Awareness Month.¹⁶¹

141. APF, however, as the most prominent of Manufacturing Defendants’ Front Groups, received more than \$10 million in funding from opioid manufacturers from 2007 until it closed its doors in May 2012. Purdue provided funds of \$1.7 million. Despite the influx of funds from pharmaceutical companies, APF claimed to be an independent patient advocacy group.

¹⁵⁹ American Pain Foundation, *Treatment Options: A Guide for People Living with Pain*, www.painfoundation.org; see also *2010 Annual Report*, American Pain Foundation.

¹⁶⁰ *2010 Annual Report*, *supra*.

¹⁶¹ *Id.*

142. In 2009 and 2010, more than 80% of APF's operating budget came from pharmaceutical industry sources. Including industry grants for specific projects, APF received about \$2.3 million from industry sources out of total income of about \$2.85 million in 2009. In 2010, Purdue paid APF between \$1 million and 4.9 million.¹⁶² By 2011, APF was entirely dependent on incoming grants from Purdue and others to avoid using its line of credit. One of its board members, Russell Portenoy, explained the lack of funding diversity was one of the biggest problems at APF.

143. APF issued education guides for patients, reporters, and policymakers that recommended opioids for chronic pain while trivializing their risks, particularly the risk of addiction. Its *Pain Community News*, an "esteemed" quarterly newsletter, had a print circulation of more than 68,000 plus additional online readers.¹⁶³ Its monthly electronic newsletter, *Pain Monitor*, was a monthly newsletter that provided links to pain-related news and research.¹⁶⁴ The APF also provided "patient representatives" for Defendants' promotional activities, including Purdue's *Partners Against Pain*.¹⁶⁵

144. In one of its publications, *Treatment Options: A Guide for People Living with Pain*, ("Treatment Options"), APF recognized contributions from Cephalon and Purdue.¹⁶⁶ *Treatment Options* was reviewed by Scott Fishman, M.D., Vice Chairman of the APF Board of Directors, and Russell Portenoy, M.D., a Member of the APF Board of Directors and also a KOL.¹⁶⁷ *Treatment Options* set the stage for prescribing opioids by explaining their underuse despite their benefits.¹⁶⁸

¹⁶² 2010 Annual Report, *supra*.

¹⁶³ *Id.* at 2.

¹⁶⁴ 2010 Annual Report, *supra*, at 2.

¹⁶⁵ In its "Partner against Pain" website, Purdue claimed that the risk of addiction from the use of OxyContin in treating "chronic non-cancer pain" was "extremely small"; *see also* Zee at 3.

¹⁶⁶ *Treatment Options*, *supra*, at ii.

¹⁶⁷ *Treatment Options*, *supra* at iv.

¹⁶⁸ *Treatment Options*, *supra* at 11.

It dismissed the risk of addiction with the rhetoric that physical dependence was nothing more than symptoms or signs of withdrawal that occurred when opioids were stopped suddenly or the dose lowered too quickly.¹⁶⁹

145. *Responsible Opioid Prescribing* and *The War on Pain* both had a tremendous impact on doctors' prescribing habits. In 2000, Scott Fishman, M.D., who served on APF's board, co-authored *The War on Pain* ("*Pain War*") as general authoritative information about pain medicine."¹⁷⁰

146. *Pain War* seeks new specialties in which opioids can be prescribed for chronic pain. Rheumatologists treating arthritis have been overlooked because they were more prone to prescribe NSAIDS instead of opioids, such as morphine.¹⁷¹ But such "outdated ideas about addiction and concerns about social stigmas" need to evolve because opioids offer "substantial relief" with "less severe long-term side effects than chronic anti-inflammatories."¹⁷²

147. *Pain War* advocates for physical dependence to opioids, and equates withdrawal symptoms from opioid drugs to that of cessation of coffee drinking. A "pain patient who is dependent on opioids finds life restored," the book advises, and then explains that removing a patient from opioids causes physical, not psychological, consequences, like quitting *coffee*.¹⁷³ Addiction to opioids is treated as a "phobia" or "notion" that "using opioids" are "always addictive."¹⁷⁴

148. *Pain War* censures the failure to prescribe opioids and even suggests that such failure is a criticism of the patient. For example:

Doses tend to be too low, the right narcotic preparation tends to be avoided, and the

¹⁶⁹ *Id.* at 14 (referring to symptoms such as sweating, rapid heart rate, nausea, diarrhea, goosebumps, and anxiety).

¹⁷⁰ Scott Fishman, M.D., with Lisa Berger, *The War on Pain*, First Quill, 1st ed., 2000.

¹⁷¹ *Id.* at 154.

¹⁷² Fishman, *War on Pain*, *supra*, at 155.

¹⁷³ *Id.* at 187.

¹⁷⁴ *Id.* at 185.

prescribing period is often too short. Medicine's reluctance to use appropriate doses of opioid drugs gives patients the wrong message – their pain isn't that important, they are not trustworthy, they may be addicts, they are bad people if they take drugs even if they are prescribed.¹⁷⁵

149. *Pain War* was distributed across the nation, and sold in Texas, as evidence by a seller from Texas offering the used book for \$9.56 plus \$5.99 in shipping costs on Amazon.com.

150. As late as 2008, the APF was still relaying the same message. In *A Reporter's Guide: Covering Pain and Its Management* (“*Reporter's Guide*”), the APF extolled that “[t]he person with pain is the authority on the existence and severity of his/her pain. The self-report is [the] most reliable indicator.”¹⁷⁶ The *Reporter's Guide* referred to pain as a health crisis and concluded that it affected more Americans than “diabetes, heart disease and cancer combined.”¹⁷⁷

151. Yet APF, Defendants' Front Group also admitted that:

- 71% of people abusing prescription pain relievers received them from a friend or family member without a prescription;
- Approximately 2.2 million Americans abused pain medication for the first time in 2006; and
- Between 1992 and 2002, reported abuse by teenagers increased by 542%.¹⁷⁸

152. Even though Defendants knew about the risks involved in prescribing opioids or ingesting opioids, they continued to disseminate a story about a “pain epidemic” that could be treated only through the use of opioids. Even a 542% increase in abuse by teenagers in the United States in the span of ten years did not make Defendants change their marketing strategy or otherwise modify their educational or promotional materials concerning the risks associated with the use of opioids.

¹⁷⁵ Fishman, *War on Pain*, *supra*.

¹⁷⁶ American Pain Foundation, *A Reporter's Guide: Covering Pain and Its Management*, Oct. 2008, at 1.

¹⁷⁷ *Id.* at 29.

¹⁷⁸ *Reporter's Guide* at 29.

153. In addition to these publications, APF also engaged in a significant multimedia campaign – through radio, television, and the internet – to educate patients about their “right” to pain treatment, namely opioids. APF’s local and national media efforts resulted in 1,600 media stories on pain in 2010, which was an increase of 1,255% from 2009.¹⁷⁹ APF surmised that it reached more than 600 million people with information and education related to pain.¹⁸⁰ All of the programs and materials were available nationally and were intended to reach patients and consumers in Burleson County.

154. APF’s website was visited by nearly 275,000 people in 2010 and a National Pain Foundation was expected to be complete in 2011.¹⁸¹ In May 2012, the U.S. Senate Finance Committee began investigating the financial ties between Front Groups and trade organizations, such as APF and the FSMB, and the opioid manufacturers. This investigation not only caused damage to APF’s credibility but caused Defendants to cease its funding.

155. The Senate Finance Committee intended to investigate whether pharmaceutical companies were responsible for the opioid epidemic by “promoting misleading information about the drugs’ safety and effectiveness.”¹⁸² The Senate Finance Committee was concerned that a “network of national organizations and researchers with financial connections to the makers of narcotic painkillers...helped create a body of dubious information ‘favoring opioids’ that can be found in prescribing guidelines, patient literature, position statements, books and doctor education courses.”¹⁸³

¹⁷⁹ *Reporter’s Guide* at 15.

¹⁸⁰ *Id.*

¹⁸¹ *2010 Annual Budget, supra*, at 6

¹⁸² See Letter to Dr. Humayun J. Chaudhy dated May 8, 2012 from Charles E. Grassley and Max Baucus, at p. 2.

¹⁸³ *Id. quoting* Milwaukee Journal Sentinel/MedPage Today, *Follow the Money: Pain, Policy, and Profit*, Feb. 19, 2012, available at <http://medpagetoday.com/Neurology/PainManagement/31256>.

156. The Senate Finance Committee was especially concerned that “[a]mong the FSMB’s educational initiatives has been the development and distribution of a guidebook intended to help physicians recognize the risk of opioids and follow responsible and safe prescribing standards.”¹⁸⁴ (Emphasis in original.) Hence, Dr. Fishman and his book *Opioid Prescribing: A Physician’s Guide*, the first edition of which was released in 2007 and later accredited by the University of Wisconsin School of Medicine and Public Health, was at the center of the investigation.¹⁸⁵

157. The Senate Finance Committee asked for any grants or financial transfers used to produce the book, the revenue generated from the sale of the book, each state that distributed the book, and the names of any people or organization involved in writing or editing the book.¹⁸⁶

158. Within days, APF’s board voted to dissolve the organization and it ceased to exist. The FSMB responded to the Senate Finance Committee’s inquiry, however, and agreed that “the abuse and misuse of opioids is a serious national problem.”¹⁸⁷ Dr. Chaudhy, speaking on behalf of the FSMB, acknowledged that “prescription drug abuse and related deaths has grown at an alarming pace in the United States.”¹⁸⁸ Dr. Chaudhy described Dr. Fishman, the author of *Opioid Prescribing*, as “one of the nation’s leading experts in pain medicine.”¹⁸⁹

159. *Opioid Prescribing* was released from 2007 through January 2012, was distributed in each of the 50 states, including Texas, and supported in the medical community as an educational resource for doctors.¹⁹⁰ The book is still being sold today on websites such as Amazon and Ebay. Dr. Fishman also toured and gave keynote speeches about *Opioid Prescribing*. For example, Dr. Fishman presented the keynote at the Federation of State Medical Board Meeting in Fort Worth,

¹⁸⁴ Chaudhy Letter, *supra*, at 5.

¹⁸⁵ *Id.*

¹⁸⁶ *Id.* at 3.

¹⁸⁷ Letter to Max Baucus and Charles Grassley dated June 8, 2012 from Humayun J. Chaudhy, DO, FACP, at 1.

¹⁸⁸ Chaudhy Letter, *supra*, at 1.

¹⁸⁹ *Id.* at 5.

¹⁹⁰ *Id.*

Texas on April 28, 2012, which lasted three days.¹⁹¹ The book was also used extensively by state regulators to make safe and responsible decisions about prescribing opioids.¹⁹²

160. As described herein, Dr. Fishman and his book was partly funded by Purdue, among others, as evidenced in the response. In 2004, Purdue paid \$87,895 in the form of a grant to the FSMB to update the FSMB *Model Guidelines for the Use of Controlled Substances in the Treatment of Pain*, along with other objectives related to opioids.¹⁹³ In 2005, Purdue paid \$244,000 to FSMB and in 2006, Purdue paid \$207,000 to FSMB for the continuation of the same project.¹⁹⁴ In 2008, Purdue paid \$100,000 in the form of a grant for the distribution of *Responsible Opioid Prescribing*.¹⁹⁵ Thus, from 2000-2012, Purdue paid \$734,505.06 to the FSMB and FSMB Foundation.

161. Dr. Chaudhy's response merely underscored Defendants' role, through KOLs and Front Groups, in controlling the message these groups conveyed about opioids.

2. American Academy of Pain Medicine ("AAPM")

162. The American Academy of Pain Medicine, with Defendants' assistance, prompting, involvement, and funding, issued treatment guidelines and sponsored and hosted medical education programs essential to Defendants' deceptive marketing of chronic opioid therapy.

163. AAPM received over \$2.2 million in funding since 2009 from opioid manufacturers. AAPM maintained a corporate relations council, whose members paid \$25,000 per year (on top of other funding) to participate. The benefits included allowing members to present educational programs at off-site dinner symposia in connection with AAPM's marquee event – its

¹⁹¹U.C. Davis, *Fishman Gives Keynote at Federation of State Medical Boards Meeting*, May 1, 2012, available at <https://ucdmc.ucdavis.edu/publish/news/newsroom/6523>.

¹⁹² Chaudhy, *supra*, at 5, 17.

¹⁹³ *Id.* at 11.

¹⁹⁴ *Id.* at 11-12.

¹⁹⁵ *Id.* at 12.

annual meeting held in Palm Springs, California, or other resort locations. AAPM describes the annual event as an “exclusive venue” for offering education programs to doctors. Membership in the corporate relations council also allows drug company executives and marketing staff to meet with AAPM executive committee members in small settings. Actavis Defendants and others were members of the council and presented deceptive programs to doctors who attended this annual event.

164. The conferences sponsored by AAPM heavily emphasized sessions on opioids – 37 out of roughly 40 at one conference alone. AAPM’s presidents have included top industry-supported KOLs Perry Fine, Russell Portenoy, and Lynn Webster. Dr. Webster was even elected president of AAPM while under a DEA investigation. Another past AAPM president, Dr. Scott Fishman, stated that he would place the organization “at the forefront” of teaching that “the risks of addiction are...small and can be managed.”¹⁹⁶

165. Defendants influenced AAPM through both their significant and regular funding and the leadership of pro-opioid KOLs within the organization. AAPM’s staff understood they and their industry funders were engaged in a common task – propagate a “pain epidemic” and solve it by teaching that opioids were safe and effective for treating chronic pain.

166. In 1997, AAPM and the American Pain Society jointly issued a consensus statement, *The Use of Opioids for the Treatment of Chronic Pain*, which endorsed opioids to treat chronic pain and claimed there was a low risk that patients would become addicted to opioids. The co-author of the statement, Dr. Haddox, was a paid speaker for Purdue at the time. Dr. Portenoy, Defendants’ KOL, was the sole consultant. The consensus statement remained on AAPM’s

¹⁹⁶ Interview by Paula Moyer with Scott M. Fishman, M.D., Professor of Anesthesiology and Pain Medicine, Chief of the Division of Pain Medicine, Univ. of Cal., Davis (2005), *available at* <http://www.medscape.org/viewarticle/500829>.

website until 2011.

167. AAPM and APS issued their own guidelines in 2009 (“AAPM/APS Guidelines”) and continued to recommend using opioids to treat chronic pain. Fourteen of the 21 panel members who drafted the AAPM/APS Guidelines, including KOLs Dr. Portenoy and Dr. Perry Fine of the University of Utah, received support from Purdue.

168. The 2009 Guidelines promote opioids as “safe and effective” for treating chronic pain, despite acknowledging limited evidence, and conclude that the risk of addiction is manageable for patients regardless of past abuse histories. One panel member, Dr. Joel Saper, Clinical Professor of Neurology at Michigan State University and founder of the Michigan Headache & Neurological Institute, resigned from the panel because he was concerned the 2009 Guidelines were influenced by contributions that drug companies, including Defendants, made to the sponsoring organizations and committee members. These AAPM/APS Guidelines have been a particularly effective channel of deception and have influenced not only treating physicians, but also the body of scientific evidence on opioids. The Guidelines have been cited 732 times in academic literature, were disseminated in and around Burleson County during the relevant time period, are still available online, and were reprinted in the *Journal of Pain*.

B. Defendants’ Marketing Scheme Misrepresented the Risks and Benefits of Opioids.

169. To convince doctors and patients in Burleson County that opioids can and should be used to treat chronic pain, Defendants had to convince them that long-term opioid use is non-addictive, safe, and effective. Knowing they could do so only by deceiving those doctors and patients about the risks and benefits of long-term opioid use, Manufacturing Defendants made claims that were not supported by, and were contrary to, the scientific evidence. Defendants have not corrected their misrepresentations.

170. Defendants deceptively trivialized and failed to disclose the risks of long-term opioid use, particularly the risks of addiction and overdose, through a series of misrepresentations that have since been conclusively debunked by numerous published studies and the magnitude of human misery caused by Defendants' deceptions. These misrepresentations – which are described below – reinforced each other and created the dangerously misleading impression that opioids are the best treatment option for any recurrent moderate pain because: (1) only a miniscule number of patients, if any, would become addicted; (2) all patients with a substantial risk of becoming addicted to opioids could be readily identified; (3) patients who displayed signs of addiction probably were not addicted and, in any event, could easily be weaned from the drugs; (4) the use of higher opioid doses do not escalate risk of addiction or overdose; and (5) “abuse-deterrent” opioids are reliably safe and effective for perpetual use. Defendants still espouse these misrepresentations today.

171. **First**, Defendants falsely claimed the risk of addiction is low and unlikely to develop when opioids are prescribed, as opposed to those obtained illicitly; and failed to disclose the greater risk of addiction with prolonged use of opioids.¹⁹⁷ For example:

- a) Actavis's predecessor caused a patient education brochure to be distributed in 2007 claiming opioid addiction is possible, but “less likely if you have never had an addiction problem.” Upon information and belief, based on Actavis's acquisition of its predecessor's marketing materials along with the rights to Kadian, Actavis continued to use this brochure in 2009 and beyond;
- b) Purdue sponsored APF's *Treatment Options: A Guide for People Living with Pain* (2007), which instructed that addiction is rare and limited to extreme cases of unauthorized dose escalations, obtaining duplicative opioid prescriptions from multiple sources, or theft. This publication is still available online;
- c) Purdue sponsored APF's *A Policymaker's Guide to Understanding Pain &*

¹⁹⁷ See, e.g., Manchikanti, at 22 (blaming adverse consequences on abuses and overuses instead of appropriately blaming opioids used as directed).

Its Management – which claims that less than 1% of children prescribed opioids will become addicted and that pain is undertreated due to “misconceptions about opioid addiction[.]” This publication is still available online;

- d) Detailers for Purdue in and around Burleson County minimized or omitted any discussion with doctors of the risk of addiction; misrepresented the potential for opioid abuse with purportedly abuse-deterrent formulations; and routinely did not correct the misrepresentations noted above; and

172. These claims contradict empirical evidence. As noted by the CDC, there is “extensive evidence” of the “possible harms of opioids (including opioid use disorder [an alternative term for opioid addiction]).”¹⁹⁸ The CDC has explained that “[o]pioid pain medication use presents serious risks, including...opioid use disorder” and that “continuing opioid therapy for 3 months substantially increases risk for opioid use disorder.”¹⁹⁹ In fact, as many as “1 in 4 patients receiving long-term opioid therapy in primary care settings struggle with opioid use disorder.”²⁰⁰ Among the 12 recommendations by the new CDC guidelines to improve patient care and safety is that non-opioid therapy is preferred for chronic pain unless there is active cancer or it is for palliative and end-of-life care.²⁰¹

173. Defendants’ long-standing claims that opioid addiction and overdose are anomalies largely attributable to patient abuse of the drug, are demonstrably false. Indeed, the majority of cases “involving injury and death occur in people using opioids *exactly* as prescribed....”²⁰²

174. In 2010, a study addressed the rates of opioid overdose with patients receiving average prescribed daily opioids versus patients receiving medically prescribed chronic opioid

¹⁹⁸ Centers for Disease Control and Prevention, *CDC Guideline for Prescribing Opioids for Chronic Pain – United States 2016*, Mar. 18, 2016.

¹⁹⁹ *Id.*

²⁰⁰ *Id.*

²⁰¹ *Id.*

²⁰² Manchikanti at 22.

therapy.²⁰³ The patients included those receiving three-plus opioid prescriptions within 90-days for chronic non-cancer pain between 1997 and 2005.²⁰⁴ Patients who received 50-99 mg had a 3.7-fold increase in overdose risk (95% C.I. 1.5, 9.5) and a 0.7 annual overdose rate.²⁰⁵

175. The authors determined that even though opioids provide some pain relief for chronic pain, balancing the long-term risks with the benefits was still “poorly understood.”²⁰⁶ Those patients who had not received opioids lately had a lower risk of overdose, however, than patients consistently receiving opioids at a low dosage.²⁰⁷

176. The authors pointed to previous studies that indicated a rise in opioid-related overdoses with an increase in prescribing opioids for non-cancer pain, but the belief that such phenomenon was caused by patients obtaining opioids from non-medical sources.²⁰⁸ This study, however, proves for the first time that the risk of overdose is directly linked to the prescription and use of medically prescribed opioids.²⁰⁹

177. The authors of a Washington study in which the authors obtained Washington Medicaid data from the Washington Health Care Authority reached a similar conclusion.²¹⁰ The opioid prescription claim history was examined for each “opioid poisoning” for the months that enrollees received Medicaid FFS prescription benefits.²¹¹ The authors concluded that a large percentage of opioid poisonings happened at lower prescribed doses and in individuals who were

²⁰³ Kate M. Dunn, Ph.D., Kathleen W. Saunders, J.D., *Overdose and Prescribed Opioids: Association among Chronic Non-Cancer Pain Patients*, Ann. Intern. Med., Dec. 10, 2010, at 2.

²⁰⁴ *Id.*

²⁰⁵ *Id.*

²⁰⁶ Dunn, *supra*.

²⁰⁷ Dunn, *supra*, at 6.

²⁰⁸ *Id.* at 7.

²⁰⁹ *Id.*

²¹⁰ Deborah Fulton-Kehoe, Ph.D., *Opioid Poisonings in Washington State Medicaid: Trends, Dosing, and Guidelines*, 53 Medical Care 8, Aug. 2015, at 680.

²¹¹ *Id.*

not considered chronic users.²¹²

178. The authors noted that previous opioid guidelines focused on opioid doses above 80-120 mg/d MED even though previous studies showed risk of opioid deaths and poisonings at much lower doses and that most non-methadone opioid poisonings had been prescribed below these guidelines levels.²¹³ The authors concluded that only a small percentage of patients are prescribed opioids at a dosage greater than 120 mg/d MED, but that a large percentage of the opioids poisonings have been occurring in patients taking lower doses and in patients not considered chronic users.²¹⁴ Overdoses were therefore occurring in patients prescribed opioids for chronic non-cancer pain at increased rates and the overdose risk increased with an average prescription dose.²¹⁵ The guidelines and other educational material regarding opioids need to be changed to reflect the opioid poisoning among this population.²¹⁶

179. In fact, “[t]he majority of deaths (60%) occur in patients when they are given prescriptions based on prescribing guidelines by medical boards with 20% of deaths in low dose opioid therapy...”²¹⁷ The way to cure the “crisis of opioid use in the United States” is to change “inappropriate prescribing patterns, which are largely based on a lack of knowledge, perceived safety, and inaccurate belief of undertreatment of pain.”²¹⁸

180. Scientific evidence underscores the conclusion that low-dose opioid therapy for chronic pain, opioids taken as prescribed, opioids obtained from a single doctor, and opioids prescribed pursuant to prescribing guidelines cause many overdoses. Manufacturing Defendants, however, disseminated contrary messaging throughout their marketing campaigns to sell more

²¹² Fulton-Kehoe, *supra*.

²¹³ *Id.* at 683.

²¹⁴ Fulton-Kehoe, *supra* at 684.

²¹⁵ *Id.*

²¹⁶ *Id.*

²¹⁷ Manchikanti, at 1.

²¹⁸ *Id.*

opioids.

181. **Second**, Defendants falsely instructed doctors and patients that signs of addiction are actually signs of undertreated pain and should be treated by prescribing more opioids. Defendants called this phenomenon “pseudoaddiction” – a term coined by Dr. David Haddox, who went to work for Purdue, and popularized by Dr. Russell Portenoy, a KOL for Purdue claimed that pseudoaddiction is substantiated by scientific evidence. For example:

- a) Purdue sponsored *Responsible Opioid Prescribing* (2007), which taught that behaviors such as “requesting drugs by name,” “demanding or manipulative behavior,” seeing more than one doctor to obtain opioids, and hoarding, are all signs of pseudoaddiction, rather than true addiction. *Responsible Opioid Prescribing* remains for sale online. The 2012 edition continues to teach that pseudoaddiction is real;
- b) Purdue published a pamphlet in 2011 entitled *Providing Relief, Preventing Abuse*, which described pseudoaddiction as a concept that “emerged in the literature” to describe the inaccurate interpretation of [drug-seeking behaviors] in patients who have pain that has not been effectively treated”; and
- c) Purdue sponsored a CME program entitled *Path of the Patient, Managing Chronic Pain in Younger Adults at Risk for Abuse*. In a role play, a chronic pain patient with a history of drug abuse tells his doctor that he is taking twice as many hydrocodone pills as directed. The narrator notes that because of pseudoaddiction, the doctor should not assume the patient is addicted even if he persistently asks for a specific drug, seems desperate, hoards medicine, or “overindulges in unapproved escalating doses.” The doctor treats this patient by prescribing a high-dose, long-acting opioid.

182. The 2016 CDC Guideline rejects the concept of pseudoaddiction. The CDC Guideline nowhere recommends that opioid dosages be increased if a patient is not experiencing pain relief. To the contrary, the Guideline explains that “[p]atients who do not experience clinically meaningful pain relief early in treatment...are unlikely to experience pain relief with

longer-term use,”²¹⁹ and that physicians should “reassess[] pain and function within 1 month”²²⁰ in order to decide whether to “minimize risks of long-term opioid use by discontinuing opioids”²²¹ because the patient is “not receiving a clear benefit.”²²²

183. **Third**, Defendants falsely instructed doctors and patients that addiction risk screening tools, patient contracts, urine drug screens, and similar strategies allowed them to reliably identify and safely prescribe opioids to patients predisposed to addiction. These misrepresentations were especially insidious because Defendants aimed them at general practitioners and family doctors who lack the time and expertise to closely manage higher-risk patients. Opioid manufacturers misrepresentations made these doctors feel more comfortable prescribing opioids to their patients, and patients more comfortable starting opioid therapy for chronic pain. For example:

- a) Purdue sponsored a 2011 webinar, *Managing Patient’s Opioid Use: Balancing the Need and Risk*, which claimed that screening tools, urine tests, and patient agreements prevent “overuse of prescriptions” and “overdose deaths;” and
- b) As recently as 2015, Purdue has represented in scientific conferences that “bad apple” patients – and not opioids – are the source of the addiction crisis and that once those “bad apples” are identified, doctors can safely prescribe opioids without causing addiction.

184. Once again, the 2016 CDC Guideline confirms these representations are false. The Guideline notes that there are no studies assessing the effectiveness of risk mitigation strategies – such as screening tools, patient contracts, urine drug testing, or pill counts – widely believed by doctors to detect and deter outcomes related to addiction and overdose.²²³ As a result, the Guideline

²¹⁹ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²²⁰ *Id.*

²²¹ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²²² *Id.*

²²³ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

recognizes that doctors should not overestimate the risk screening tools for classifying patients as high or low risk for opioid addiction because they are insufficient to rule out the risks of long-term opioid therapy.²²⁴

185. **Fourth**, to underplay the risk and impact of addiction and make doctors feel more comfortable starting patients on opioids, Defendants falsely claimed that opioid dependence can easily be addressed by tapering and that opioid withdrawal is not a problem thereby failing to disclose the increased difficulty of stopping opioids after long-term use.

186. For example, Purdue sponsored APF's *A Policymaker's Guide to Understanding Pain & Its Management*, which claimed that "[s]ymptoms of physical dependence can often be ameliorated by gradually decreasing the dose of medication during discontinuation."

187. Defendants deceptively minimized the significant symptoms of opioid withdrawal, which, as explained in the 2016 CDC Guideline, include drug cravings, anxiety, insomnia, abdominal pain, vomiting, diarrhea, sweating, tremor, tachycardia (rapid heartbeat), spontaneous abortion and premature labor in pregnant women, and the unmasking of anxiety, depression, and addiction – and grossly understated the difficulty of tapering, particularly after long-term opioid use.

188. Yet the 2016 CDC Guideline recognizes that the duration of opioid use and the dosage of opioids prescribed should be limited to "minimize the need to taper opioids to prevent distressing or unpleasant withdrawal symptoms,"²²⁵ because "***physical dependence on opioids is an expected physiologic response in patients exposed to opioids for more than a few days.***"²²⁶ (Emphasis Added.) The Guideline further states that "tapering opioids can be especially

²²⁴ *Id.*

²²⁵ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²²⁶ *Id.*

challenging after years on high dosages because of physical and psychological dependence”²²⁷ and highlights the difficulties, including the need to carefully identify “a taper slow enough to minimize symptoms and signs of opioid withdrawal”²²⁸ and pausing and restarting tapers depending on the patient’s response.

189. The CDC also acknowledges the lack of any “high-quality studies comparing the effectiveness of different tapering protocols for use when opioid dosage is reduced or opioids are discontinued.”²²⁹ Contrary to the *Treatment Options* distributed by the APF, withdrawal from opioids involves much more than mere “physical” dependence occurring only when opioids are stopped suddenly or the dose lowered too quickly.

190. ***Fifth***, Defendants joined opioid manufacturers in falsely claimed that doctors and patients could increase opioid dosages indefinitely without added risk and failed to disclose the greater risks to patients at higher dosages. The ability to escalate dosages was critical to Defendants’ efforts to market opioids for long-term use to treat chronic pain because, absent this misrepresentation, doctors would have abandoned treatment when patients built up tolerance and lower dosages did not provide pain relief. For example:

- a) Actavis’s predecessor created a patient brochure for Kadian in 2007 that stated, “Over time, your body may become tolerant of your current dose. You may require a dose adjustment to get the right amount of pain relief. This is not addiction.” Upon information and belief, based on Actavis’s acquisition of its predecessor’s marketing materials along with the rights to Kadian, Actavis continued to use these materials in 2009 and beyond;
- b) Purdue sponsored *APF’s Treatment Options: A Guide for People Living with Pain* (2007), which claims that some patients “need” a larger dose of an opioid, regardless of the dose currently prescribed. The guide stated that opioids have “no ceiling dose” and are therefore the most appropriate treatment for severe pain. This guide is still available for sale online;

²²⁷ *Id.*

²²⁸ *Id.*

²²⁹ *Id.*

- c) Purdue's In the Face of Pain website promotes the notion that if a patient's doctor does not prescribe what, in the patient's view, is a sufficient dosage of opioids, he or she should find another doctor who will;
- d) Purdue sponsored APF's *A Policymaker's Guide to Understanding Pain & Its Management*, which taught that dosage escalations are "sometimes necessary," even unlimited ones, but did not disclose the risks from high opioid dosages. This publication is still available online;
- e) Purdue sponsored a CME entitled *Overview of Management Options* that is still available for CME credit. The CME was edited by a KOL and taught that NSAIDs and other drugs, but not opioids, are unsafe at high dosages; and
- f) Purdue presented a 2015 paper at the College on the Problems of Drug Dependence, the "the oldest and largest organization in the US dedicated to advancing a scientific approach to substance use and addictive disorders," challenging the correlation between opioid dosage and overdose.

191. These claims conflict with the scientific evidence, as confirmed by the FDA and CDC. As the CDC explains in its 2016 Guideline, the "[b]enefits of high-dose opioids for chronic pain are not established"²³⁰ while the "risks for serious harms related to opioid therapy increase at higher opioid dosage."²³¹

192. More specifically, the CDC explains, "there is now an established body of scientific evidence showing that overdose risk is increased at higher opioid dosages."²³² Similarly, there is an "increased risk for opioid use disorder, respiratory depression, and death at higher dosages."²³³ That is why the CDC advises doctors to avoid increasing dosages above 90 morphine milligram equivalents per day.

193. **Finally**, Defendants' deceptive marketing of the so-called abuse-deterrent properties of some of their opioids has created false impressions that these opioids reliably curb

²³⁰ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²³¹ *Id.*

²³² *Id.*

²³³ *Id.*

addiction and abuse. Defendants have made misleading claims about the ability of their so-called abuse-deterrent opioid formulations to deter use.

194. Similarly, the 2016 CDC Guideline states that no studies support the notion that “abuse-deterrent technologies [are] a risk mitigation strategy for deterring or preventing abuse,”²³⁴ noting that the technologies – even when they work – “do not prevent opioid abuse through oral intake, the most common route of opioid abuse, and can still be abused by non-oral routes.”²³⁵

195. These numerous, long-standing misrepresentations of the risks of long-term opioid use spread by Defendants successfully convinced doctors and patients to underestimate those risks.

C. Defendants Grossly Overstated the Benefits of Chronic Opioid Therapy.

196. To convince doctors and patients that opioids should be used to treat chronic pain, Defendants had to persuade them that there was a significant benefit to long-term opioid use. But as the 2016 CDC Guideline makes clear, there is “insufficient evidence to determine the long-term benefits of opioid therapy for chronic pain.”²³⁶

197. In fact, the CDC found no evidence showing “a long-term benefit of opioids in pain and function versus no opioids for chronic pain with outcomes examined at least 1 year later (with most placebo-controlled randomized trials \leq 6 weeks in duration)”²³⁷ and that other treatments were more or equally beneficial and less harmful than long-term opioid use.

198. Nonetheless, Manufacturing Defendants were legion in their misrepresentations that opioid drugs were appropriate for use as a long-term lifestyle. For example:

- a) Actavis distributed an advertisement that claimed that the use of Kadian to treat chronic pain would allow patients to return to work, relieve “stress on your body and your mental health,” and help patients enjoy their lives;

²³⁴ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²³⁵ *Id.*

²³⁶ *Id.*

²³⁷ *Id.*

- b) Purdue ran a series of advertisements for OxyContin in 2012 in medical journals entitled “pain vignettes,” which were case studies featuring patients with pain conditions persisting over several months and recommending OxyContin for them. The ads implied that OxyContin improves patients’ function;
- c) *Responsible Opioid Prescribing* (2007), sponsored and distributed by Purdue, taught that relief of pain by opioids, by itself, improved patients’ function. The book remains for sale online;
- d) Purdue sponsored APF’s *Treatment Options: A Guide for People Living with Pain* (2007), which counseled patients that opioids “give [pain patients] a quality of life we deserve.” The guide was available online until APF shut its doors in 2012;
- e) Purdue sponsored the development and distribution of APF’s *A Policymaker’s Guide to Understanding Pain & Its Management*, which claimed that “multiple clinical studies” have shown that opioids are effective in improving daily function, psychological health, and health-related quality of life for chronic pain patients.” The Policymaker’s Guide was originally published in 2011 and is still available online today; and
- f) Purdue’s representatives have conveyed and continue to convey the message that opioids will improve patient function.

199. These claims are unsupported by the scientific literature. The 2016 CDC Guideline explained, “There is no good evidence that opioids improve pain or function with long-term use”²³⁸ and “complete relief of pain is unlikely.”²³⁹ The CDC reinforced this conclusion throughout its 2016 Guideline:

- a) “No evidence shows a long-term benefit of opioids in pain and function versus no opioids for chronic pain with outcomes examined at least 1 year later....”,²⁴⁰
- b) “Although opioids can reduce pain during short-term use, the clinical evidence review found insufficient evidence to determine whether pain relief is sustained and whether function or quality of life improves with long-term opioid therapy”,²⁴¹ and

²³⁸ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²³⁹ *Id.* (emphasis added).

²⁴⁰ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

²⁴¹ *Id.*

- c) “[E]vidence is limited or insufficient for improved pain or function with long-term use of opioids for several chronic pain conditions for which opioids are commonly prescribed, such as low back pain, headache, and fibromyalgia.”²⁴²

200. The CDC also noted that the risks of addiction and death “can cause distress and inability to fulfill major role obligations.”²⁴³

201. Defendants also falsely emphasized or exaggerated the risks of competing products like NSAIDs so that doctors and patients would look to opioids first for treating chronic pain. Once again, Defendants’ misrepresentations contradicted non-industry sponsored scientific evidence. In addition, Purdue misleadingly promoted OxyContin as unique among opioids in providing 12 continuous hours of pain relief with one dose. In fact, OxyContin does not last for 12 hours – a fact that Purdue has known at all times relevant to this action.

202. According to Purdue’s own research, OxyContin wears off in under six hours in one quarter of patients and in under 10 hours in more than half. The reason is that OxyContin tablets release approximately 40% of their active medicine immediately, after which release tapers. Although the patient experiences a powerful initial response, there is little or no pain relief at the end of the dosing period because less medicine is released.

203. This phenomenon is known as “end of dose” failure, and the FDA found in 2008 that a substantial number of chronic pain patients taking OxyContin experience it.

204. This “end of dose” failure not only renders Purdue’s promise of 12 hours of relief false and deceptive, it also makes OxyContin more dangerous because the declining pain relief patients experience toward the end of each dosing period drives them to take more OxyContin before the next dosing period begins, quickly increasing the amount of drug they are taking and

²⁴² *Id.*

²⁴³ *CDC Guidelines for Prescribing Opioids for Chronic Pain, supra.*

spurring growing dependence.

D. Defendants Also Engaged in Other Unlawful, Unfair, and Fraudulent Misconduct.

205. Defendants herein participated in illicit and unlawful prescribing of its drugs. For example, Purdue did not report illegal prescribing of OxyContin until years after law enforcement shut down a Los Angeles clinic that prescribed more than 1.1 million OxyContin tablets. In doing so, Purdue protected its own profits at the expense of public health and safety.

E. Defendants Targeted Susceptible Prescribers and Vulnerable Patient Populations.

206. As part of their deceptive marketing scheme, Defendants identified and targeted susceptible prescribers and vulnerable patient populations in the U.S. and in and around Burleson County. For example, Defendants focused their deceptive marketing on primary care doctors, who were more likely to treat chronic pain patients and prescribe opioids, but were less likely to be educated about treating pain and the risks and benefits of opioids.

207. Defendants also targeted vulnerable patient populations like the elderly who tend to suffer from chronic pain. Defendants targeted these vulnerable patients even though the risks of long-term opioid use were significantly greater for them.

208. For example, the 2016 CDC Guideline observes that existing evidence shows that elderly patients taking opioids suffer from elevated fall and fracture risks, greater risk of hospitalization, and increased vulnerability to adverse drug effects and interactions. The Guideline therefore concludes that there are “special risks of long-term opioid use for elderly patients” and recommends that doctors use “additional caution and increased monitoring” to minimize the risks of opioid use in elderly patients.

209. Manufacturing Defendants achieved their goal in targeting these vulnerable populations when the Arthritis Foundation published its *Guide to Pain Management* in 2003

(“*Pain Management Guide*”).²⁴⁴ The *Pain Management Guide* was published by a neutral third-party that not only believed the message Defendants had been selling for years, but it continued to relay that message to patients experiencing chronic pain – elderly patients with arthritis.²⁴⁵

210. The *Pain Management Guide* was intended for a population of “70 million Americans who have arthritis or other related diseases.”²⁴⁶ It parroted falsities, such as the low risk of developing an addiction to opioids and cited Defendants’ false statistic: “The addiction rate from narcotics is approximately one percent.”²⁴⁷

211. The Arthritis Foundation even accepted and repeated Defendants’ distinction between dependence and addiction. A person with dependence suggests he or she would experience withdrawal symptoms upon stopping opioids while addiction “is a self-destructive, habitual use” of opioids.²⁴⁸ The *Pain Management Guide* brushes aside concerns about addiction and recommends higher doses of opioids for patients who develop a dependence on opioids²⁴⁹ – the exact message that Defendants had been spouting for years.

212. The fact that neutral third parties were relying on and buying Defendants’ false propositions only verifies Defendants’ successful fraud on the medical and non-medical community at large.

F. Although Defendants Knew that their Marketing of Opioids was False and Deceptive, they Fraudulently Concealed their Misconduct.

213. Defendants, both individually and collectively, made, promoted, and profited from their misrepresentations about the risks and benefits of opioids for chronic pain even though they

²⁴⁴ Susan Bernstein, *The Arthritis Foundation’s Guide to Pain Management*, Arthritis Foundation, 2003.

²⁴⁵ *Id.*

²⁴⁶ Bernstein, *supra*.

²⁴⁷ *Id.* at 70-71.

²⁴⁸ Bernstein, *supra* at 70.

²⁴⁹ *Id.*

knew their misrepresentations were false and deceptive. Manufacturing Defendants and Distributor Defendants alike knew that the marketing scheme being promoted by the Manufacturer Defendants was misleading, inaccurate, and simply false. The history of opioids, as well as research and clinical experience over the last 20 years, established that opioids were highly addictive and responsible for a long list of very serious adverse outcomes.

214. In The Journal of the American Medical Association November 2002 edition, which Defendants meant to reach physicians throughout the nation, Purdue advertised OxyContin as a safe drug with minimal safety risks.²⁵⁰ The ad depicts a man and boy fishing with a title in large white letters exclaiming that “THERE CAN BE LIFE WITH RELIEF” with “LIFE WITH RELIEF” as the largest words in the advertisement.²⁵¹ Purdue then informs physicians that “[t]he most serious risk associated with opioids, including OxyContin, is respiratory depression.”²⁵²

215. Purdue fraudulently represented that respiratory depression was not only the most serious risk for its own drug OxyContin, but for opioids in general, even though it knew that opioids carried a risk of addiction and death.

216. The ad continues with benign side effects that may occur with the use of OxyContin, such as “constipation, nausea, sedation, dizziness, vomiting, pruritus, headache, dry mouth, sweating, and weakness.”²⁵³ These side effects are certainly a far cry from addiction or death. Of course this ad also claims that OxyContin is a “continuous around-the-clock analgesic,” which is equally false.²⁵⁴

²⁵⁰ The Journal of American Medical Association, Nov. 13, 2002.

²⁵¹ *Id.* at 1, 3.

²⁵² *Id.*

²⁵³ *Id.*

²⁵⁴ JAMA, *supra*, at 1, 3.

217. Because of the bold misrepresentations and omissions in its ads occurring in the October 2, 2002 JAMA issue, and one occurring in the November 13, 2002 issue, the FDA wrote a warning letter to Michael Friedman, the Executive Vice President and Chief Operating Officer of Purdue.²⁵⁵ Mr. Abrams explained that “[y]our journal advertisements omit and minimize the serious safety risks associated with OxyContin, and promote it for uses beyond which have been proven safe and effective.”²⁵⁶ Mr. Abrams reprimanded Purdue for failing to present “any information” in the advertisement about the “potentially fatal risks” or the potential for abuse associated with OxyContin.²⁵⁷

218. Mr. Abrams was concerned that these advertisements suggested such a “broad use of [OxyContin] to treat pain without disclosing the potential for abuse with the drug and the serious, potentially fatal risks associated with its use...”²⁵⁸ Purdue’s actions were “especially egregious and alarming” given “its potential impact on the public health.”²⁵⁹ Mr. Abrams pointed out to Purdue the reality that “[i]t is particularly disturbing that your November Ad would tout ‘Life with Relief,’ yet fail to warn that patients can die from taking OxyContin.”²⁶⁰

219. Not surprisingly, three current and former executives from Purdue plead guilty in 2007 to criminal charges that they misled regulators, doctors, and patients about OxyContin’s risk of addiction.²⁶¹ In pleading guilty to misbranding charges, Purdue admitted it had fraudulently marketed OxyContin as a drug less prone to addiction and as having fewer side effects than other

²⁵⁵ Warning Letter from Thomas Abrams, Dir., FDA Div. of Mktg., Adver. & Comm’n’s, to Michael Friedman, Exec. Vice Pres. and COO, Purdue Pharma L.P.

²⁵⁶ Warning Letter, *supra* at 1.

²⁵⁷ *Id.*

²⁵⁸ *Id.* at 2.

²⁵⁹ *Id.*

²⁶⁰ *Id.* at 4.

²⁶¹ See Barry Meier, *In Guilty Plea, OxyContin Maker to Pay \$600 Million*, May 10, 2007, available at <http://www.nytimes.com/2007/05/10/business/11drug-web.html>; see also Zee at 3-4.

opioids.²⁶² In reality, unlike most other opioids, OxyContin contained pure oxycodone without any other ingredients, which made it a higher-dose narcotic despite its time-release design that Purdue hawked as ameliorating its addictive potential.²⁶³

220. Defendants misrepresented their compliance with their legal duties. Purdue serves as an example of such wrongful conduct. Purdue deceptively and unfairly failed to report to authorities illicit or suspicious prescribing of its opioids, even as it has publicly and repeatedly touted its “constructive role in the fight against opioid abuse,” including its “strong record of coordination with law enforcement.”²⁶⁴

221. Manufacturing Defendants avoided detection of their fraudulent conduct by disguising their role in the deceptive marketing through funding and using third parties, such as Front Groups and KOLs. Doctors and patients trusted these third parties and did not realize that it was the pharmaceutical companies that were actually feeding them false and misleading information.

222. Defendants also manipulated their promotional materials and the scientific literature to make it appear that the information promoted was accurate, truthful, and supported by objective evidence when it was not.

223. Thus, Defendants successfully concealed from the medical community and patients facts sufficient to arouse suspicion of the claims Burleson County now asserts. Burleson County did not know of the existence or scope of Defendants’ industry-wide fraud and could not have acquired such knowledge earlier through the exercise of reasonable diligence.

²⁶² See Meier, *supra*.

²⁶³ See *id.*

²⁶⁴ Purdue, *Setting The Record Straight On OxyContin’s FDA-Approved Label* (May 5, 2016), <https://www.purduepharma.com/news-media/get-the-facts/setting-the-record-straight-on-oxycontin-fda-approved-label/>; Purdue, *Setting The Record Straight On Our Anti-Diversion Programs*, (July 11, 2016), <https://www.purduepharma.com/news-media/get-the-facts/setting-the-record-straight-on-our-anti-diversion-programs/>.

224. In addition to their own individual marketing and advertising activities, Defendants SpecGx, and Actavis Defendants, took advantage of the marketing and fraudulent conduct of other manufacturers, including Purdue. Between 2006 and 2012, these three Defendants sold as many as 76 billion opioid pills, making up the bulk of opioid pills sold in the country²⁶⁵ and in Burleson County. In Burleson County between August of 2008 and 2016, the Mallinckrodt Defendants, and Actavis Defendants alone placed some 9.4 million opioid dosage units into Burleson County based upon prescription data monitoring program information.

G. Retailer Defendants Ignored Red Flags, Systematically Filling Invalid and Inappropriate Prescriptions²⁶⁶

225. The Texas State Board of Pharmacy and Texas Controlled Substances Act have provided extensive guidance to pharmacies concerning their duties to the public. The guidance advises pharmacies how to identify suspicious orders and other evidence of diversion.

226. Specifically, the Texas State Board of Pharmacy has identified several types of "red flags" which, when presented to a pharmacist, may never be filled by the overseeing pharmacist.²⁶⁷ These unresolvable red flags include but are not exclusive to: Multiple prescriptions presented by the same practitioner to patients from the same address, prescribing the same controlled substances in each presented prescription; A high volume of patients presenting prescriptions and paying with cash; A prescription presented to by a customer who has traveled significant and unreasonable distances from their home to see a doctor and/or to fill the prescription at the pharmacy.

²⁶⁵ Aaron C. Davis, Shawn Boburg and Robert O'Harrow, *Little-Known makers of generic drugs played central role in opioid crisis, records show*. (July 27, 2019). https://www.washingtonpost.com/investigations/little-known-generic-drug-companies-played-central-role-in-opioid-crisis-documents-reveal/2019/07/26/95e08b46-ac5c-11e9-a0c9-6d2d7818f3da_story.html.

²⁶⁶ Retailer Defendants, as identified in this petition, are Wal-Mart Inc. f/k/a Walmart Stores, Inc. and Brookshire Brothers.

²⁶⁷ Texas State Board of Pharmacy, "'Red Flags' Checklist for Pharmacies You Might Be A Pill Mill If," February 2018. https://www.pharmacy.texas.gov/files_pdfNou_might_be_a_pill_mill_if.pdf

227. When a pharmacist identifies any such red flags of diversion, the pharmacist must not fill the prescription. Filling a prescription without resolving such red flags is a violation of a pharmacist's legal duty and corresponding responsibility not to fill a prescription outside the usual course of practice and for other than a legitimate medical purpose. Under Texas law, “a pharmacist may not dispense a prescription drug if the pharmacist knows or should know that the prescription was issued without a valid practitioner-patient relationship.” *See* Texas Occ. Code. § 562.056(a).

228. Texas law requires that, “before dispensing a prescription, a pharmacist must use her own sound professional judgment and discretion to determine that the prescription is a valid prescription.” Texas Occ. Code, § 562.056(a). Texas law requires “[t]o be a valid prescription; a prescription must be issued for a legitimate medical purpose by a practitioner acting in the usual course of the practitioner’s professional practice.” Texas Occ. Code, § 562.056(a-1). Further, “[t]he responsibility for the proper prescribing and dispensing of prescription drugs is on the prescribing practitioner, but a corresponding responsibility rests with the pharmacist who fills the prescription.” Texas Occ. Code, § 562.056(a-1).

229. This responsibility to ensure prescriptions are filled only for a valid medical purpose rests with the pharmacy, but, “[a] pharmacy shall ensure that its agents and employees, before dispensing a prescription, determine in the exercise of sound professional judgment that the prescription is a valid prescription.” Texas Occ. Code, § 562.112(a). *See also* Texas Admin. Code § 291.34(b)(I)(D). The Texas Administrative Code imparts further duties upon pharmacists acting in the course of professional practice, including:

- A. Each pharmacist while on duty shall be responsible for the security of the prescription department, including provisions for effective control against theft or diversion of prescription drugs, and records for such drugs. Texas Admin. Code § 291.33(2)(a).

- B. A pharmacist shall exercise sound professional judgment with respect to the accuracy and authenticity of any prescription drug order dispensed. If the pharmacist questions the accuracy or authenticity of a prescription drug order, the pharmacist shall verify the order with the practitioner prior to dispensing. Texas Admin. Code § 291.29(a)
- C. A pharmacist shall make every reasonable effort to ensure that any prescription drug order, regardless of the means of transmission, has been issued for a legitimate medical purpose by a practitioner in the course of medical practice. A pharmacist shall not dispense a prescription drug if the pharmacist knows or should have known that the order for such drug was issued without a valid preexisting patient-practitioner relationship as defined by the Texas Medical Board in 22 Texas Administrative Code (TAC) § 190.8 (relating to Violation Guidelines) or without a valid prescription drug order. Texas Admin. Code § 291.29(b).

230. If a pharmacist has reasons to suspect that a prescription was authorized solely based on the results of a questionnaire and/or in the absence of a documented patient evaluation including a physical examination, the pharmacist shall ascertain if that practitioner's standard of practice allows that practitioner to authorize a prescription under such circumstances. Reasons to suspect that a prescription may have been authorized in the absence of a valid patient-practitioner relationship or in violation of the practitioner's standard of practice include:

- (1) the number of prescriptions authorized on a daily basis by the practitioner;
- (2) a disproportionate number of patients of the practitioner receive controlled substances;
- (3) the manner in which the prescriptions are authorized by the practitioner or received by the pharmacy;
- (4) the geographical distance between the practitioner and the patient or between the pharmacy and the patient;
- (5) knowledge by the pharmacist that the prescription was issued solely based on answers to a questionnaire;
- (6) knowledge by the pharmacist that the pharmacy he/she works for directly or indirectly participates in or is otherwise associated with an Internet site that markets prescription drugs to the public without requiring the patient to provide a valid prescription order from the patient's practitioner; or

(7) knowledge by the pharmacist that the patient has exhibited doctor-shopping or pharmacy-shopping tendencies. Texas Admin. Code § 291.29(c).

(8) A pharmacist shall ensure that prescription drug orders for the treatment of chronic pain have been issued in accordance with the guidelines set forth by the Texas Medical Board in 22 TAC § 170.3 (relating to Guidelines), prior to dispensing or delivering such prescriptions. Texas Admin. Code § 291.29(d).

231. A prescription drug order may not be dispensed or delivered if issued by a practitioner practicing at a pain management clinic that is not in compliance with the rules of the Texas Medical Board in 22 TAC §§ 195.1-195.4 (relating to Pain Management Clinics). A prescription drug order from a practitioner practicing at a certified pain management clinic is not automatically valid and does not negate a pharmacist's responsibility to determine that the prescription is valid and has been issued for a legitimate or appropriate medical purpose. Texas Admin. Code § 291.29(e).

232. Prior to dispensing a prescription, pharmacists shall determine, in the exercise of sound professional judgment, that the prescription is a valid prescription. A pharmacist may not dispense a prescription drug unless the pharmacist complies with the requirements of §562.056 and §562.112 of the Act, and §291.29 of this title (relating to Professional Responsibility of Pharmacists). Texas Admin. Code § 291.34(b)(1)(B).

233. Inherently, a prescription presenting a red flag of diversion cannot be a valid prescription unless, through genuine due diligence, the red flag is resolved to be non-diversionary. Thus, a pharmacy in Texas has a legal duty to identify red flags of diversion, and to refuse to fill any prescription presenting any unresolved red flags. The Texas Board of Pharmacy has identified many categories of red flags in its history of issuing binding Pharmacy Board Orders and Opinions. Additional categories of suspicious orders and red flags include: (1) prescriptions written by a doctor who writes significantly more prescriptions (or in larger quantities or higher doses) for controlled substances compared to other practitioners in the area; (2) prescriptions which should

last for a month in legitimate use, but are being refilled on a shorter basis; (3) prescriptions for antagonistic drugs, such as depressants and stimulants, at the same time; (4) prescriptions that look “too good” or where the prescriber's handwriting is too legible as compared to most written prescriptions; (5) prescriptions with quantities or doses that differ from usual medical usage; (6) prescriptions that do not comply with standard abbreviations and/or contain no abbreviations; (7) photocopied prescriptions; or (8) prescriptions containing different handwriting. These attributes are not difficult to detect and should reasonably be recognizable by pharmacies.

234. Other signs of diversion can be observed through data that is gathered, consolidated, and analyzed directly by Retailer Defendants. That data allows national retail pharmacies to observe patterns or instances of dispensing that are potentially suspicious, of oversupply in particular stores or geographic areas, or of prescribers or facilities that seem to engage in improper prescribing. Indeed, this data is sufficiently valuable in identifying “high prescribers” for purposes of marketing efforts, that companies such as IMS Health, Dendrite, Verispan, and Wolters Kluwer, referred to as “information distribution companies,” “health information organizations,” or “data vendors” purchase prescription records from pharmacies. The majority of pharmacies sell these records.

235. All Texas pharmacies are required to report. More specifically, in all situations where a pharmacy finds evidence of prescription diversion, the local Board of Pharmacy and DEA must be contacted. Retailer Defendants herein failed to properly report all evidence of diversion, thereby causing in1proper and invalid opioid distribution and related damages to Plaintiff.

H. By Increasing Opioid Prescriptions and Use, Defendants’ Deceptive Marketing Scheme has Fueled the Opioid Epidemic and Damaged Burleson County Communities.

236. Defendants’ misrepresentations deceived doctors and patients about the risks and

benefits of long-term opioid use. Studies reveal that many doctors and patients are unaware of or do not understand the risks or benefits of opioids. Indeed, patients often report that they were not warned they might become addicted to opioids prescribed to them. As reported in January 2016, a 2015 survey of more than 1,000 opioid patients found that 4 out of 10 were not told opioids were potentially addictive.²⁶⁸

237. Defendants' deceptive marketing scheme caused, and continues to cause, doctors in and around Burleson County to prescribe opioids for chronic pain conditions such as back pain, headaches, arthritis, and fibromyalgia. Absent Defendants' fraud, these doctors would not have prescribed as many opioids that negatively impacted residents of Burleson County.

238. Defendants' deceptive marketing scheme allowed doctors within Burleson County to promote, over-prescribe, and financially benefit from prescribing opioids for to patients complaining of chronic pain.

239. The conspirators employed persons to recruit individuals who were homeless or of limited means.²⁶⁹ These individuals would be paid a fee to pose as patients at certain medical clinics and to fill these same prescriptions at certain pharmacies.²⁷⁰ The involved practitioners, such as the doctors herein, were enlisted to write prescriptions for opioids despite there being no legitimate medical purpose.²⁷¹ The clinics and the pharmacies accepted cash only, which was funneled through the various physicians, employees, and/or recruiters.²⁷² The end goal was to sell the opioids on the open market in Burleson County and elsewhere.

²⁶⁸ Hazelden Betty Ford Foundation, *Missed Questions, Missed Opportunities*, Jan. 27, 2016, available at <http://www.hazeldenbettyford.org/about-us/news-and-media/pressrelease/doctors-missing-questions-that-could-prevent-opioid-addiction>.

²⁶⁹ See, e.g., Indictment at p. 7.

²⁷⁰ *Id.*

²⁷¹ Indictment, *supra* at 9.

²⁷² *Id.* at 5.

240. If the Manufacturing and Distributing Defendants and Retailer Defendants were not over-supplying opioids, then physicians could not devise schemes to prescribe opioids without a legitimate purpose as a means to flood the open market with opioids.

241. Defendants' deceptive marketing scheme also caused, and continues to cause, patients to purchase and use opioids for their chronic pain believing they are safe and effective. Absent Defendants' deceptive marketing scheme, fewer patients would be using opioids long-term to treat chronic pain, and those patients using opioids would be using less of them.

242. Defendants' deceptive marketing has caused and continues to cause the prescription and use of opioids to explode. Indeed, this dramatic increase in opioid prescriptions and use corresponds with the dramatic increase in Defendants' spending on their deceptive marketing scheme.

243. The escalating number of opioid prescriptions written by doctors who were deceived by Defendants' deceptive marketing scheme is the cause of a correspondingly dramatic increase in opioid addiction, overdose, and death throughout the U.S. and Burleson County. The increase in opioid prescriptions equals an increase in "disability, medical costs, subsequent surgery, and continued or late opioid use."²⁷³

244. Scientific evidence demonstrates a strong correlation between opioid prescriptions and addiction to opioids. In a 2016 report, the CDC explained that prescribing opioids has quadrupled since 1999, which has resulted in a parallel increase in opioid overdoses.²⁷⁴ Indeed, there has been a two-third increase in overdose deaths from using opioids since 2000.²⁷⁵ For these

²⁷³ Manchikanti, at 23.

²⁷⁴ CDC/NCHS, *National Vital Statistics System, Mortality*, CDC Wonder, Atlanta, GA: US Department of Health and Human Services, 2016, available at <https://wonder.cdc.gov/>; Rudd RA, Seth P, David F, Scholl L, *Increases in Drug and Opioid-Involved Overdose Deaths — United States, 2010–2015*, Morb Mortal Wkly Rep., Dec. 16, 2016.

²⁷⁵ CDC, *National Vital Statistics System, Mortality*, Morb Mortal Wkly Rep., Jan. 1, 2006, at 1378-82, *Increases in Drug and Opioid Deaths – United States, 2000-2014*.

reasons, the CDC concluded that efforts to rein in the prescribing of opioids for chronic pain are critical “to reverse the cycle of opioid pain medication misuse that contributes to the opioid overdose epidemic.”²⁷⁶

245. Due to the increase in opioid overdoses, first responders, such as police officers, have been and will continue to be in the position to assist people experiencing opioid-related overdoses.²⁷⁷ In 2016, “over 1,200 law enforcement departments nationwide carried naloxone in an effort to prevent opioid-related deaths.”²⁷⁸

246. Defendants’ deceptive marketing scheme has also detrimentally impacted children in Burleson County. Overprescribing opioids for chronic pain has made the drugs more accessible to school-aged children, who come into contact with opioids after they have been prescribed to friends or relatives in the same household.

247. Defendants’ conduct has adversely affected Burleson County’s child protection agencies in the number of children in foster care driven by parental drug addiction. Children with parents addicted to drugs tend to stay in foster care longer, and they often enter the system having experienced significant trauma, which makes these cases more expensive for counties like Burleson County.

248. Opioid addiction is one of the primary reasons that Burleson County residents seek treatment for substance dependence. A significant number of admissions for drug addiction were associated with a primary diagnosis of opiate addiction or dependence.

249. But for Defendants’ creation, through false and deceptive advertising and other unlawful and unfair conduct, of a virtually limitless opioid market, this opioid crisis would not

²⁷⁶ CDC Guideline for Prescribing Opioids for Chronic Pain, *supra*; see also Rudd, *supra*.

²⁷⁷ Tex. Att’y Gen. Op. No. KP-0168 (2017).

²⁷⁸ *Id.* citing <http://www.nchrc.org/law-enforcement/us-law-enforcement-who-carry-naloxone/>.

have occurred and Burleson County would not have been harmed. Defendants' success in extending the market for opioids to new patients and chronic pain conditions has created an abundance of drugs available for non-medical and criminal use and fueled a new wave of addiction and injury. It has been estimated that 60% of the opioids to which people are addicted come, directly or indirectly, through doctors' prescriptions.²⁷⁹

250. Law enforcement agencies have increasingly associated prescription drug addiction with violent and property crimes. Despite strict federal regulation of prescription drugs, local law enforcement agencies are faced with increasing diversion from legitimate sources for illicit purposes, including doctor shopping, forged prescriptions, falsified pharmacy records, and employees who steal from their place of employment. The opioid epidemic has prompted a growing trend of crimes against pharmacies including robbery and burglary. This ongoing diversion of prescription narcotics creates a lucrative marketplace.

251. The rise in opioid addiction caused by Defendants' deceptive marketing scheme has also resulted in a foreseeable explosion in heroin use. For example, heroin use has more than doubled in the past decade among adults aged 18 to 25 years.²⁸⁰ Moreover, heroin-related overdoses in the United States has more than quadrupled since 2010.²⁸¹

252. The costs and consequences of opioid addiction are staggering. For example, in 2007, the cost of healthcare due to opioid addiction and dependence was estimated at 25 billion, the cost of criminal justice was estimated at 5.1 billion, and the cost of lost workplace productivity was estimated at 25.6 billion.

²⁷⁹ Nathaniel P. Katz, *Prescription Opioid Abuse: Challenges and Opportunities for Payers*, Am. J. Managed Care, Apr. 19 2013, at 5 ("The most common source of abused [opioids] is, directly or indirectly, by prescription."), available at <http://www.ajmc.com/publications/issue/2013/2013-1-vol19-n4/Prescription-Opioid-Abuse-Challenges-and-Opportunities-for-Payers>.

²⁸⁰ Centers for Disease Control and Prevention, *Vital Signs: Today's Heroin Epidemic – More People at Risk, Multiple Drugs Abused*, MMWR 2015, available at <https://www.cdc.gov/vitalsigns/heroin/index.html>.

²⁸¹ *Id.*

253. Texas had the second highest healthcare costs in 2015 from opioid abuse in the nation totaling \$1.96 billion.²⁸² One in five Texas high school students has taken prescription drugs without a valid prescription.²⁸³ And four of the top 25 cities for abuse in the United States – two of them located in East Texas – is in Texas.²⁸⁴

254. Prescription opioid addiction and overdose have an enormous impact on the health and safety of individuals, as well as communities at large, because the consequences of this epidemic reach far beyond the addicted individual.

255. The repercussions for residents of Burleson County therefore include job loss, loss of custody of children, physical and mental health problems, homelessness and incarceration, which results in instability in communities often already in economic crisis and contributes to increased demand on community services such as hospitals, courts, child services, treatment centers, and law enforcement. Manufacturing Defendants knew, and should have known, about the harms that their deceptive marketing has caused, and continues to cause, and will cause in the future. Manufacturing Defendants closely monitored their sales and the habits of prescribing doctors. Their sales representatives, who visited doctors and attended CMEs, knew which doctors were receiving their messages and how they were responding.

256. Manufacturing Defendants also had access to and carefully watched government and other data that tracked the explosive rise in opioid use, addiction, injury, and death. Manufacturing Defendants not only knew, but intended that their misrepresentations would persuade doctors to prescribe and encourage patients to use their opioids for chronic pain.

²⁸² Craig, *Pandemic*, *supra*.

²⁸³ *Id.*

²⁸⁴ *Id.*

257. Manufacturing Defendants' actions are neither permitted nor excused by the fact that their drug labels may have allowed, or did not exclude, the use of opioids for chronic pain. FDA approval of opioids for certain uses did not give Defendants license to misrepresent the risks and benefits of opioids. Indeed, Manufacturing Defendants' misrepresentations were directly contrary to pronouncements by, and guidance from, the FDA based on the medical evidence and their own labels.

258. Nor is Manufacturing Defendants' causal role broken by the involvement of doctors. Defendants' marketing efforts were ubiquitous and highly persuasive. Their deceptive messages tainted virtually every source doctors could rely on for information and prevented them from making informed decisions. And both doctors and patients in Burleson County relied on information Manufacturing Defendants distributed whether it was through ads, magazines, trade journals, websites, CMEs, KOLs, and/or front groups. Manufacturing Defendants also hijacked what doctors wanted to believe – namely, that opioids represented a means of relieving their patients' suffering and of practicing medicine more compassionately.

259. Likewise, Distributor Defendants knew when there was suspicious opioid prescription activity as they do today. They were in a unique position to forestall the epidemic in Burleson County before it began. Instead, Distributor Defendants allowed a flood of opioids to be poured into Burleson County. Burleson County relied on Distributor Defendants to prevent oversupply with distribute prescription drugs, including opioids, only if a valid medical purpose existed. At the very least, Burleson County depended on Distributor Defendants to act as watchful and effective gatekeepers in the opioid pipeline as they represent in their public statements. Distributor Defendants did neither to Burleson County's detriment, proximately causing damage to Burleson County.

260. The funds that Burleson County has used and will continue to use for all the costs associated with Defendants' false, misleading, and fraudulent marketing are taxpayer funds. Defendants specifically targeted physicians in Burleson County with fraudulent claims concerning the benefits of opioids for chronic pain while omitting the lack of efficacy.

261. Defendants also fraudulently omitted the fact that opioids were addictive even though they knew, or should have known, that physicians in Burleson County would either use the misinformation Defendants relayed to them to prescribe opioids to Burleson County residents or give this information to Burleson County residents, resulting in the over-prescribing and/or overuse of opioids in Burleson County.

262. Defendants' actions and omissions were each a cause-in-fact of Burleson County's past and future damages. Defendants' wrongful conduct caused injuries to Burleson County in the past, continues to cause injuries to Burleson County, and will continue to cause injuries to Burleson County in the future. Future damages include, but are not limited to, additional resources for counseling and medication assisted treatment of addicts, medical treatment for overdoses, life skills training for adolescents, increased law enforcement, and additional resources to treat the psychological effects of opioids and the underlying conditions that make people susceptible to opioid addiction, all of which will be obtained through taxpayer resources.

I. Distributor Defendants Knew that Opioids Were Being Fraudulently Prescribed and Failed to Act.

263. Distributor Defendants are not innocent sellers of opioid drugs. Distributor Defendants knew that the marketing scheme promoted by Manufacturing Defendants was misleading, false, and deceptive. They knew that opioids were being industry promoted for the treatment of virtually any complaint of recurrent pain, and advertised as less addictive, less prone to abuse, less threatening for overdose, and more effective for perpetual use than was true.

Nevertheless, they have deliberately shirked their duties to monitor suspiciously high prescription patterns, and have continued to feed the over-prescribing of opioid drugs. Distributor Defendants have long been aware of an opioid overuse epidemic in America, in Texas, and in Burleson County, but chose in each instance to profit by stoking those epidemics with more opioids. Distributor Defendants knew that opioids were too often being prescribed without legitimate therapeutic purpose, but continued to inundate the market with opioids. Distributor Defendants were and continue to be an integral part of the Burleson County opioid epidemic.

264. As early as 2008, Distributor Defendants knew there was an opioid crisis and they were failing in their “critical role” in the supply chain to change or decrease the number of opioids being distributed into the market.

265. No later than 2011, all Distributor Defendants knew there was a public health crisis throughout America created by opioid use. In 2011, the CDC announced that very thing.

266. Texas law specifically requires that dispensers like Distributor Defendants monitor opioid prescription orders and to refuse to fill prescription orders for opioids that are without valid medical purpose. In spite of the existence of an opioid epidemic in Burleson County, and the fact that Distributor Defendants knew or should have known of that epidemic, Distributor Defendants continued to fill each opioid prescription order in Burleson County, including those that were without valid medical purpose--thus stoking the epidemic.²⁸⁵

267. The Distributor Defendants publicly but inaccurately portrayed themselves as committed to working to prevent diversion of dangerous drugs.

268. Defendant AmerisourceBergen, too, has taken the public position that it is “work[ing] diligently to combat diversion” and is working with partners in pharmaceutical and

²⁸⁵ CDC, *Prescription Painkiller Overdoses at Epidemic Levels*, Nov. 1, 2011, www.cdc.gov.

healthcare delivery to help find solutions that will support appropriate access while limiting misuse. A company spokeswoman also provided assurance that: “At AmerisourceBergen, we are committed to the safe and efficient delivery of controlled substances to meet the medical needs of patients.”

269. In furtherance of their effort to affirmatively conceal their conduct and avoid detection, the Defendants, through their trade associations, Healthcare Distribution Management Association (HDMA)²⁸⁶ and National Association of Chain Drugstores (NACDS), filed an amicus brief in *Masters Pharmaceuticals*, which claimed that HDMA and NACDS members guard against diversion of controlled prescription drugs as responsible members of society, and that, “Distributors take seriously their duty to report suspicious orders, utilizing both computer algorithms and human review to detect suspicious orders based on the generalized information that is available to them in the ordering process.”²⁸⁷

270. Distributor Defendants made broad promises to change their ways and insisted that they sought to be good corporate citizens.

271. Amerisource agrees it has the same essential duty to monitor and to refrain from supplying suspicious opioid prescribing. On December 14, 2017, a press release announced that Amerisource, as a global healthcare solutions leader, “plays a critical role in the pharmaceutical supply chain, working as a link between manufacturers and healthcare providers to help patients have access to the medications they *need*, when they *need* them.”²⁸⁸ (Emphasis added).

272.

²⁸⁶ Now known as the Healthcare Distribution Alliance (HDA), a trade association of pharmaceutical distributors to which Distributor Defendants belong.

²⁸⁷ Brief for HDMA and NACDS, *Masters Pharms., Inc. v. U.S. Drug Enf’t Admin.*, Case No. 15-1335, 2016 WL 1321983 (D.C. Cir. April 4, 2016), at *3-4, *25.

²⁸⁸ AmerisourceBergen Foundation, *AmerisourceBergen Foundation Launches Municipal Support Program to Help Combat Opioid Abuse*, Dec. 14, 2017 press release.

273. Indeed, Amerisource’s website is dedicated to its role as the “core strength” in U.S. drug distribution citing its “[t]remendous cash generation” and its “[d]iverse base of high quality provider customers.”²⁸⁹ Recognizing that the opioid epidemic could strike as many as 650,000 Americans over the next decade, Amerisource’s CEO, Steve Collis, has assured the public that distributors like Amerisource are responsible for safely delivering medication to pharmacies given its “unique perspective into how [the] supply chain works.”²⁹⁰

274. Mr. Collis agrees with people who are “rightfully demanding action on this tragic issue” and agrees to “push forward practical solutions that can yield results in the near-term on opioids.”²⁹¹ Remarking that it is “difficult to avoid the epidemic of opioid abuse,” Mr. Collis adds that the opioid crisis is “demands attention, action, and accountability.”²⁹² Mr. Collis explains that large pharmaceutical distribution companies, of which Amerisource is one, should be held accountable because “nearly every prescription in the United States moves through distributors who purchase drugs from pharmaceutical manufacturers and sell them to pharmacies....”²⁹³ Mr. Collis explains that distributors like Amerisource “must create a supply chain that is safe and secure.”²⁹⁴ Mr. Collis even admits that as more opioid-based pain treatments were prescribed, more opioids were distributed.²⁹⁵ The same views are expressed on Amerisource’s website.²⁹⁶

275. On its website, Amerisource demonstrates that Distributor Defendants’ ability to create a safe and secure supply chain is possible through “complex algorithms to identify and stop

²⁸⁹ Amerisource Bergen, *Distributor’s Duty*, www.amerisourcebergen.com.

²⁹⁰ Steven H. Collis, *Sound Policy and More Transparency can Help Companies Fight the Opioid Crisis*, Politics, Dec. 15, 2017.

²⁹¹ *Id.*

²⁹² Steve Collis, *The Surprising Morality of Opioid Distribution*, Sept. 18, 2017, available at <https://www.amerisourcebergen.com/abcnew/fighting-the-opioid-epidemic>.

²⁹³ *Id.*

²⁹⁴ *Id.*

²⁹⁵ *Id.*

²⁹⁶ <https://www.amerisourcebergen.com/abcnew/fighting-the-opioid-epidemic>.

orders that are deemed to be suspicious.”²⁹⁷ Mr. Collis admits that Amerisource has “reported and stopped *tens of thousands* of suspicious orders since 2007, not to mention countless other orders that pharmacies never had the opportunity to place because [Amerisource] declined to service them altogether.”²⁹⁸ But not in Burleson County.

276. Distributor Defendants knew their duty. Distributor Defendants had the means to carry out their duty and claim to have successfully done so at times in the past. Distributor Defendants acknowledge that their duty is ongoing. With regards to opioids, however, Distributor Defendants continuously evade their gatekeeping duties, including but not limited to, in Burleson County.

277. According to *The Charleston Gazette-Mail*, Distributor Defendants shipped nearly 9 million hydrocodone pills over two years to one pharmacy in the town of Kermit, West Virginia.²⁹⁹ Kermit, West Virginia has a population of 392. Drug wholesalers distributed 780 million pills of oxycodone and hydrocodone in the state over six years. According to the *Gazette*, “[t]he unfettered shipments amount to 433 pain pills for every man, woman and child in West Virginia.”³⁰⁰

278. Distributor Defendants have knowingly distributed, delivered, or dispensed a controlled substance in violation of the Texas Controlled Substances Act §481.128(a)(1). Distributor Defendants dispensed or delivered a controlled substance without any valid medical purpose.

279. Health & Safety Code §481.071. Upon information and belief, Distributor

²⁹⁷ Collis, *supra*.

²⁹⁸ *Id.* (emphasis added).

²⁹⁹ Charles Ornstein, *Drug Distributors Penalized for Turning Blind Eye in Opioid Epidemic*, APR, Health News, Jan. 27, 2017.

³⁰⁰ *Id.*

Defendants knew of or had notice of a suspicious rise in the prescribing of opioids in Burleson County, but chose to open opioid floodgates rather than regulate them. Pill-mill doctors need Distributors to be complicit in the over-supply of opioids. Distributor Defendants were so, causing damages to Burleson County.

280. Distributor Defendants were in a unique position to see the results of Manufacturing Defendants' fraudulent marketing scheme. Distributor Defendants knew or should have known that there was a sharp increase in the prescription and distribution of opioids. Distributor Defendants undertook the responsibility to prevent opioids from being dispensed or disbursed for diversionary purposes —with a multi-faceted system to monitor and prevent they developed long ago, *according to their own published public proclamations* – and breached that duty. Like Manufacturing Defendants, Distributor Defendants chose profits over duty, in breach of duty.

281. The above stated allegations and Defendants' creation of the opioid epidemic are supported by the Texas State Legislature. Recognizing that the epidemic related to opioids and substance abuse is directly affecting many people throughout the United States and Texas, the Honorable Joe Straus, Speaker of the Texas House of Representatives, on October 23, 2017 appointed thirteen members from across the state to the Select Committee on Opioids and Substance Abuse (Committee) for the 2017/2018 interim. On November 12, 2018, the House Select Committee on Opioids and Substance Abuse submitted its interim report³⁰¹, which found the following:

- a) The opioid epidemic and substance abuse in Texas is real;³⁰²
- b) The current epidemic is fueled by two primary factors, the unsubstantiated claims that were made in the 1980s about opioid addiction being rare and

³⁰¹ House Select Committee on Opioids and Substance Abuse, Texas House of Representatives. (Nov. 2018). *Interim Report*. https://house.texas.gov/_media/pdf/committees/reports/85interim/Interim-Report-Select-Committee-on-Opioids-Substance-Abuse-2018.pdf

³⁰² *Id* at p. 90

the increased prescription rates for opiates seen between the 1990s and the 2010s. Opioids also became easier and cheaper to obtain illegally. In 2000, “Pain as the Fifth Vital Sign” was introduced by the Joint Commission as a standard to measure the performance of healthcare providers. This was reinforced by patient satisfaction surveys and accreditation standards and may have contributed to the increased prescribing of opioids;³⁰³

- c) In 2017, over 30,000 drug exposure calls were made to the Texas Poison Control Center Network, including 5,265 for opioid exposure;³⁰⁴
- d) About 5 percent of Texas college students reported misusing opioids in 2017;³⁰⁵
- e) About 54 percent of offenders within the Criminal Justice System are identified as needing some level of substance abuse treatment; of these, 70 percent need invasive treatment;³⁰⁶
- f) Within the Department of Family Protective Services (DFPS), caregiver substance abuse contributed to 68 percent of removals of children;³⁰⁷
- g) The opioid crisis costs Texas \$20 billion annually;³⁰⁸
- h) For U.S. hospitals, the cost of treating an opioid overdose victim in intensive care units rose 60 percent between 2009 and 2015;³⁰⁹
- i) Death certificate data shows that overall, accidental drug overdose deaths in Texas has been rising since 1999, and opioid related deaths contributed to almost half of the total accidental overdose deaths in 2015;³¹⁰
- j) Texas’ county data shows higher numbers of opioid-related inpatient admissions in the Dallas/Fort Worth (DFW) metroplex, the Houston area, and along the I-35 corridor. Also, the county data shows that accidental opioid-related deaths are more prevalent in East Texas, and the DFW and Houston metro areas;³¹¹
- k) One out of sixteen people prescribed opioids will become addicted;³¹²

³⁰³ *Id* at p. 9

³⁰⁴ *Id* at p. 10

³⁰⁵ *Id* at p. 10

³⁰⁶ *Id* at p. 11

³⁰⁷ Interim Report, *supra* at p. 11

³⁰⁸ *Id* at p. 11

³⁰⁹ *Id* at p. 11

³¹⁰ *Id* at p. 20

³¹¹ *Id* at p. 21

³¹² *Id* at p. 34

- l) Seven days, the number of days needed to become dependent on or addicted to prescription opioids;³¹³
- m) Nationally, 80 percent of all heroin users first started with prescription opioids;³¹⁴
- n) In the U.S., opioid misuse contributes to over 420,000 emergency department visits each year;³¹⁵
- o) In Texas, an overnight opioid overdose admission costs over \$36,000;³¹⁶
- p) A JAMA study released in March of 2018 reported that treatment with opioids was not superior to treatment with non-opioid medications for improving pain-related function over 12 months. These two recent studies highlight that in many cases a potentially addictive prescription opioid may not be necessary to manage one's pain and that other treatment options are just as viable;³¹⁷
- q) Neonatal abstinence syndrome (NAS) is a set of symptoms that can occur in a newborn that has been prenatally exposed to opioids while in the mother's womb. Upon birth, exposure to opioids is abruptly stopped, and the baby will experience symptoms of withdrawal such as gastrointestinal problems, crying, feeding issues, and sensitivity to stimuli in the environment. Substance use among pregnant women impacts the health of the mother and child and is affected by access to and availability of services specific to pregnant women;³¹⁸
- r) Rates of NAS diagnoses in Texas are increasing: Texas Medicaid saw 1,150 diagnoses in 2011 and over 1,300 diagnoses in 2015;³¹⁹
- s) Texas has a higher NAS average hospital length of stay than national average; the average hospital length of stay for NAS in Texas is 21 days while the average is about two weeks;³²⁰ and
- t) From 2012 to 2015, 382 maternal deaths in Texas occurring within 365 deaths of pregnancy were confirmed, and opioids were involved in 37 (58 percent) of maternal drug overdose deaths.³²¹

³¹³ *Id* at p. 34

³¹⁴ *Id* at p. 34

³¹⁵ *Id* at p. 34

³¹⁶ *Id* at p. 34

³¹⁷ *Id* at p. 37

³¹⁸ Interim Report, *supra* at p. 37

³¹⁹ Interim Report, *supra* at p. 38

³²⁰ *Id* at p. 38

³²¹ *Id* at p. 38

J. Defendants Coordinated their Efforts to Deceive the Public.

282. Manufacturing Defendants engaged in the practice of paying rebates and/or chargebacks to the Distributor Defendants for sales of prescription opioids as a way to help them boost sales and better target their marketing efforts. The *Washington Post* has described the practice as industry-wide, and the HDA includes a “Contracts and Chargebacks Working Group,” suggesting a standard practice.

283. Defendants worked together to achieve their common purpose through trade or other organizations, such as the Pain Care Forum (“PCF”) and the HDA.

284. The PCF has been described as a coalition of drug makers, trade groups and dozens of non-profit organizations supported by industry funding.

285. The Distributor Defendants actively participated, and continue to participate in the PCF, at a minimum, through their trade organization, the HDA.

286. The HDA led to the formation of interpersonal relationships and an organization among the Defendants. The HDA and each of the Distributor Defendants eagerly sought the active membership and participation of the Manufacturing Defendants by advocating for the many benefits of members, including “strengthen[ing] . . . alliances.”³²²

287. Beyond strengthening alliances, the benefits of HDA membership included the ability to, among other things, “network one on one with manufacturer executives at HDA’s members-only Business and Leadership Conference,” “networking with HDA wholesale distributor members,” “opportunities to host and sponsor HDA Board of Directors events,” “participate on HDA committees, task forces and working groups with peers and trading partners,”

³²² *Manufacturer Membership, Healthcare Distribution Alliance*, <https://www.hda.org/about/membership/manufacturer>.

and “make connections.”³²³

288. The HDA application also requests that the manufacturer identify its current distribution information, including the facility name and contact information. Manufacturer members were also asked to identify their “most recent year end net sales” through wholesale distributors, including AmerisourceBergen, and others.

289. The HDA also offers a multitude of conferences. The Manufacturing Defendants embraced this opportunity by attending and sponsoring these events.³²⁴

290. After becoming members of HDA, Defendants were eligible to participate on councils, committees, task forces and working groups, including the Industry Relations Council, Business Technology Committee, Logistics Operation Committee, Manufacturer Government Affairs Advisory Committee, and Contracts and Chargebacks Working Group.

291. The Distributor and Manufacturing Defendants also participated, through the HDA, in Webinars and other meetings designed to exchange detailed information regarding their prescription opioid sales, including purchase orders, acknowledgements, ship notices, and invoices. For example, on April 27, 2011, the HDA offered a Webinar to “accurately and effectively exchange business transactions between distributors and manufacturers” The Manufacturing Defendants used this information to gather high-level data regarding overall distribution and direct Distributor Defendants on how to most effectively sell prescription opioids.

292. Publications and guidelines issued by the HDA confirm that the Defendants utilized their membership in the HDA to form agreements. Specifically, in the fall of 2008, the HDA published the Industry Compliance Guidelines: Reporting Suspicious Orders and Preventing Diversion of Controlled Substances regarding diversion. As the HDA explained in an amicus brief,

³²³ *Id.*

³²⁴ 2015 Distribution Management Conference and Expo, Healthcare Distribution Alliance.

the Industry Compliance Guidelines were the result of “[a] committee of HDMA members contribut[ing] to the development of this publication” beginning in late 2007.

**IV. FIRST CAUSE OF ACTION:
PUBLIC NUISANCE
AGAINST ALL DEFENDANTS**

293. Burleson County re-alleges and incorporates by reference each of the allegations contained in the preceding paragraphs of this Complaint as though fully alleged herein.

294. Manufacturing Defendants knowingly encouraged doctors in and around Burleson County to prescribe, and residents to use, highly addictive opioids for chronic pain even though Manufacturing Defendants knew using opioids had a high risk of addiction and reduced quality of life. Distributor and Retailer Defendants knew or should have known that many of those prescription orders were suspicious for diversion. Nevertheless, Distributor and Retailer Defendants continued to disburse and distribute opioids even though upon information and belief, the evidence would suggest suspicion for diversionary purposes.

295. By doing so, Defendants purposefully interfered with Burleson County’s public health, public safety, public peace, public comfort, and public convenience.

296. Defendants, individually and in concert with each other, have contributed to and/or assisted in creating and maintaining a condition that is harmful to the health and safety of Burleson County residents, and/or unreasonably interferes with the peace and comfortable enjoyment of life in violation of Texas law.

297. The public nuisance created by Defendants’ actions is substantial and unreasonable – it has caused and continues to cause significant harm to the community – and the harm inflicted outweighs any offsetting benefit.

298. The staggering rates of opioid use resulting from Manufacturing Defendants' marketing efforts, combined with the high number of opioids distributed by Distributor and Retailer Defendants, have caused, and continues to cause, harm to the community including, but not limited to:

- a) Upwards of 30% of all adults use opioids. These high rates of use have led to unnecessary opioid addiction, overdose, injuries, and deaths;
- b) Children have been exposed to opioids prescribed to family members or others resulting in injury, addiction, and death. Easy access to prescription opioids has made opioids a recreational drug of choice among Burleson County teenagers; opioid use among teenagers is only outpaced by marijuana use. Even infants have been born addicted to opioids due to prenatal exposure causing severe withdrawal symptoms and lasting developmental impacts;
- c) Residents of Burleson County, who have never taken opioids, have endured both the emotional and financial costs of caring for loved ones addicted to or injured by opioids and the loss of companionship, wages, or other support from family members who have used, become addicted to, overdosed on, or been killed by opioids;
- d) More broadly, opioid use and addiction have driven Burleson County residents' health care costs higher³²⁵;
- e) Employers have lost the value of productive and healthy employees who have suffered from adverse consequences from opioid use;
- f) Defendants' success in extending the market for opioids to new patients and chronic conditions has created an abundance of drugs available for criminal use and fueled a new wave of addiction and injury. Defendants' scheme created both ends of a new secondary market for opioids – providing both the supply of narcotics to sell and the demand of addicts to buy them;
- g) This demand has created additional illicit markets in other opiates, particularly heroin. The low cost of heroin has led some of those who initially become addicted to prescription opioids to migrate to cheaper heroin, fueling a new heroin epidemic in the process;
- h) Diverting opioids into secondary, criminal markets and increasing the

³²⁵ See, e.g., Manchikanti, at 14 (stating that the escalating use of opioids in high doses over long periods of time, lifetime use of long-acting drugs, or the combination has serious consequences for the costs of health care and economic stability).

number of individuals who are addicted to opioids has increased the demands on emergency services and law enforcement in Burleson County;

- i) All of Defendants' actions have caused significant harm to the community – in lives lost; addictions endured; the creation of an illicit drug market and all its concomitant crime and costs; unrealized economic productivity; and broken families and homes;
- j) These harms have taxed the human, medical, public health, law enforcement, and financial resources of Burleson County; and
- k) Defendants' interference with the comfortable enjoyment of life of a substantial number of people is entirely unreasonable because there is limited social utility to opioid use and any potential value is outweighed by the gravity of harm inflicted by Defendants' actions.

299. The Defendants knew, or should have known, that promoting opioid use would create a public nuisance in the following ways:

- a) Defendants have engaged in massive production, promotion, and distribution of opioids for use by the citizens of Burleson County;
- b) Defendants' actions created and expanded the market for opioids, promoting its wide use for pain management;
- c) Defendants misrepresented the benefits of opioids for chronic pain and fraudulently concealed, misrepresented, and omitted the serious adverse effects of opioids, including the addictive nature of the drugs; and
- d) Defendants knew, or should have known, that their promotion would lead to addiction and other adverse consequences that the larger community would suffer as a result.

300. The Defendants' actions were, at the least, a substantial factor in doctors and patients not accurately assessing and weighing the risks and benefits of opioids for chronic pain thereby causing opioids to become widely available and used in Burleson County.

301. Without Defendants' actions, opioid use would not have become so widespread and the enormous public health hazard of opioid addiction would not have existed and could have been averted.

302. The health and safety of the citizens of Burleson County, including those who use, have used, or will use opioids, as well as those affected by opioid users, is a matter of great public interest and legitimate concern to Burleson County's citizens and residents. It was foreseeable to all Defendants that the burden of the opioid crisis would fall to counties like Burleson County in the form of social and economic costs. The public nuisance created, perpetuated, and maintained by Defendants can be abated and further reoccurrence of such harm and inconvenience can be prevented.

303. Defendants' conduct has affected and continues to affect a considerable number of people within Burleson County and is likely to continue to cause significant harm to patients who take opioids, their families, and the community at large.

304. Each Defendant created or assisted in creating the opioid epidemic, and each Defendant is jointly and severally liable for its abatement. Furthermore, each Defendant should be enjoined from continuing to create, perpetuate, or maintain said public nuisance in Burleson County. Furthermore, Defendants should compensate Burleson County for the funds it has expended and continues to expend for medical insurance claims for opioids that were not medically valid, as well as increased costs of social services, health systems, law enforcement, judicial system, and treatment facilities.

**V. SECOND CAUSE OF ACTION: COMMON LAW FRAUD
AGAINST ALL DEFENDANTS**

305. Burleson County re-alleges and incorporates by reference each of the allegations contained in the preceding paragraphs of this Complaint as though fully alleged herein.

306. At all relevant and material times, Defendants expressly and/or impliedly warranted that opioids were safe, of merchantable quality, and fit for use.

307. Manufacturing Defendants' superior knowledge and expertise, its relationship of trust and confidence with doctors and the public, its specific knowledge regarding the risks and dangers of opioids, and its intentional dissemination of promotional and marketing information about opioids for the purpose of maximizing sales, each gave rise to the affirmative duty to meaningfully disclose and provide all material information about the risks and harms associated with opioids.

308. At all relevant and material times, Manufacturing Defendants, individually and acting through their employees and agents, and in concert with each other, fraudulently represented to physicians, who Defendants knew would justifiably rely on Manufacturing Defendants' representations, that opioids were safe and effective for treating chronic pain.

309. Defendants' false representations were fraudulently made, with the intent or purpose that healthcare providers and patients would justifiably rely upon them, leading to the prescription, administration, filling, purchasing, and consumption of opioids in Burleson County.

310. Distributor Defendants knowingly and deliberately took advantage of the Manufacturing Defendants' false and fraudulent representations to disburse and distribute an immense amount of opioids in Burleson County.

311. Distributor Defendants made representation that they were taking action to prevent the opioid oversupply and abuse while recognizing they were in a unique position to do so. Burleson County relied on Distributor Defendants to act as a gatekeeper in the supply chain as they represented to the public.

312. Defendants' deliberate misrepresentations and/or concealment, suppression, and omission of material facts as alleged herein include, but are not limited to:

- a) Making false and misleading claims regarding the known risks of the addictive nature of opioids and suppressing, failing to disclose, and

mischaracterizing the addictive nature of opioids and in concomitant costs, such as overdoses, deaths, and heroin addiction;

- b) Making false and misleading written and oral statements that opioids are more effective than traditional pain killers for chronic pain, or effective at all and/or omitting material information showing that opioids are no more effective than other non-addictive drugs for chronic pain;
- c) Issuing false and misleading warnings and/or failing to issue adequate warnings concerning the risks and dangers of using opioids;
- d) Making false and misleading claims downplaying the risk of addiction when using opioids and/or setting forth guidelines that would purportedly identify addictive behavior;
- e) Making false and misleading misrepresentations concerning the safety, efficacy and benefits of opioids without full and adequate disclosure of the underlying facts which rendered such statements false and misleading; and
- f) Disbursing and distributing opioids when suspicion existed that opioids were being diverted.

313. Defendants willfully, wantonly, and recklessly disregarded their duty to provide truthful representations regarding the safety and risk of opioids and distributed and disbursed opioids, including the fact that upon information and belief, there was suspicion for diversionary purposes.

314. Defendants made these misrepresentations with the intent that the healthcare community and patients would rely to their detriment.

315. Defendants' misrepresentations were made with the intent of defrauding and deceiving the medical community and consumers to induce and encourage the sale of opioids.

316. Defendants' fraudulent representations evidence their callous, reckless, willful, and depraved indifference to the health, safety, and welfare of consumers living in Burleson County.

317. Defendants omitted, misrepresented, suppressed and concealed material facts concerning the dangers and risk of injuries associated with the use of opioids, as well as the fact

that the product was unreasonably dangerous.

318. Public statements by the Defendants and their associates created the false and misleading impression to regulators, prescribers, and the public that the Defendants rigorously carried out their legal duties, including their duty to report suspicious orders and exercise due diligence to prevent diversion of these dangerous drugs, and further created the false impression that these Defendants also worked voluntarily to prevent diversion as a matter of corporate responsibility to the communities their business practices would necessarily impact.

319. Defendants' purpose was willfully blind to, ignored, downplayed, avoided, and/or otherwise understated the serious nature of the risks associated with the use of opioids.

320. Defendants' failure to stem, rather than fuel spikes of opioid sales was intended to encourage the sale of opioids, even if the circumstances provided suspicion for diversionary purposes.

321. The treating medical community and consumers in Burleson County did not know that Defendants' representations were false and/or misleading and justifiably relied on them.

322. Defendants had sole access to material facts concerning the dangers and unreasonable risks of opioids, which they intentionally concealed.

323. As a direct and proximate result of Defendants' fraudulent misrepresentations and intentional concealment of facts, upon which the medical community and consumers in Burleson County reasonably relied, Burleson County suffered actual and punitive damages.

**VI. THIRD CAUSE OF ACTION: NEGLIGENCE
AGAINST ALL DEFENDANTS**

324. Burleson County re-alleges and incorporates by reference each of the allegations contained in the preceding paragraphs of this Complaint as though fully alleged herein.

325. Manufacturing Defendants have a duty to exercise reasonable care in marketing its opioids to physicians treating residents of Burleson County and Burleson County residents. Manufacturing Defendants have breached their duty by knowingly and fraudulently misrepresenting the benefits of, and downplaying the risks of, opioids for chronic pain.

326. Manufacturing Defendants have used deceitful marketing ploys, KOLs, Front Groups, and other schemes to increase profits at the cost of public health causing an opioid epidemic. Manufacturing Defendants have acted willfully, wantonly, and maliciously.

327. Likewise, Distributor and Retailer Defendants have a duty to exercise ordinary care in distributing opioids. Distributor and Retailer Defendants have breached their duty by failing to prevent or reduce the distribution of opioids even if there existed suspicion for diversionary purposes. Distributor and Retailer Defendants have intentionally failed to prevent or reduce the distribution of opioids so that they could increase profits. Distributor and Retailer Defendants have acted willfully, wantonly, and maliciously.

328. As a proximate result, Manufacturing, Distributor, and Retailer Defendants and its agents have caused Burleson County to incur excessive costs to treat the opioid epidemic in its county including, but not limited to, increased costs of social services, health systems, law enforcement, judicial system, and treatment facilities. It was foreseeable to all Defendants that the burden of the opioid crisis would fall to counties like Burleson County in the form of social and economic costs.

329. Burleson County and its residents are therefore entitled to actual and punitive damages.

**VII. FOURTH CAUSE OF ACTION: GROSS NEGLIGENCE
AGAINST ALL DEFENDANTS**

330. Burleson County re-alleges and incorporates by reference each of the allegations

contained in the preceding paragraphs of this Complaint as though fully alleged herein.

331. Defendants' marketing scheme to optimize profits by misrepresenting and falsely promoting opioids as the panacea to chronic pain was done intentionally.

332. Defendants' hiring of KOLs, Front Groups, and others to spread its fraudulent message that opioids were useful and beneficial for chronic pain was grossly negligent and done with conscious indifference or reckless disregard for the safety of others.

333. Distributor Defendants' distribution of opioids and Retailer Defendants' dispensing of opioids despite the obvious signs that there was no valid medical purpose for a large number of prescription for opioids was grossly negligent and done with conscious indifference or reckless disregard for the safety of others.

334. Each Defendants' actions and omissions as described herein, singularly or in combination with each other, were malicious resulting in damages and injuries to Burleson County and its residents.

335. At every stage, Defendants knew, or should have known, that their conduct would create an unreasonable risk of physical harm to others, including Burleson County and its residents, and should be held liable in punitive and exemplary damages to Burleson County.

VIII. FIFTH CAUSE OF ACTION:
TEXAS CONTROLLED SUBSTANCES ACT ("TCSA")
AGAINST ALL DEFENDANTS

336. Burleson County re-alleges and incorporates by reference each of the allegations contained in the preceding paragraphs of this Complaint as though fully alleged herein.

337. Each Defendant has knowingly distributed, delivered, administered, or dispensed a controlled substance in violation of the Texas Controlled Substances Act §481.128(a)(1) by dispensing or delivering a controlled substance, or causing a controlled substance to be

administered, when there is no valid medical purpose. Tex. Health & Safety Code §481.071.

338. As alleged herein, each Defendant, at all times relevant to this Complaint, had a duty to monitor the flow of opioids by acting as a gatekeeper between physicians and pharmacies and patients. Distributor and Retailer Defendants wholly failed in its duties and knew, or should have known, that they were distributing and/or dispensing opioids on orders that posed unresolved red flags for diversion.

339. For many years, each Defendant had the ability to track prescription orders and they have undertaken the duty to exercise reasonable care to track and halt any and all suspicious opioid prescriptions. Distributor Defendants claim they have stopped tens of thousands of prescriptions suspected of diversion while admitting that the opioid epidemic is a serious public health crisis.

340. But each Defendant has breached its duty by failing to track and halt the overwhelming supply of opioids into Burleson County despite its layers of oversight and commitment to provide a safe and secure channel to deliver medications, including opioids. Each Defendant has intentionally failed to prevent or reduce the distribution of opioids so that they could increase profits and have done so willfully, wantonly, and maliciously.

341. As a proximate result, each of the Defendants and their agents have caused Burleson County to incur excessive costs to treat the opioid epidemic in its county including, but not limited to, increased costs of social services, health systems, law enforcement, judicial system, and treatment facilities. It was foreseeable to all Defendants that the burden of the opioid crisis would fall to counties like Burleson County in the form of social and economic costs.

342. Burleson County and its residents are therefore entitled to actual and punitive damages.

IX. SIXTH CAUSE OF ACTION: UNJUST ENRICHMENT
AGAINST ALL DEFENDANTS

343. Burleson County re-alleges and incorporates by reference each of the allegations contained in the preceding paragraphs of this Complaint as though fully alleged herein.

344. As an expected and intended result of their conscious wrongdoing as set forth in this Complaint, Defendants have profited and benefited from opioid purchases made by Burleson County and its residents.

345. When Burleson County and its residents purchased opioids, they expected that Defendants had provided necessary and accurate information regarding those risks. Instead, Defendants had misrepresented the material facts regarding the risks and benefits of opioids and sold and/or distributed and/or dispensed opioids even though, upon information and belief, there was suspicion for diversionary purposes.

346. Defendants took undue advantage and received a benefit because the County bore the cost of the externalities of Defendants' wrongful conduct. Moreover, the County had no choice and was effectively required to cover these costs to Defendants' benefit.

347. Defendants have been unjustly enriched at the expense of Burleson County, and Burleson County is therefore entitled to damages to be determined by the jury.

X. SEVENTH CAUSE OF ACTION: CIVIL CONSPIRACY
AGAINST ALL DEFENDANTS

348. Burleson County re-alleges and incorporates by reference each of the allegations contained in the preceding paragraphs of this Complaint as though fully alleged herein.

349. Defendants engaged in a civil conspiracy in their unlawful marketing of opioids and/or distribution of opioids into Texas and Plaintiff's community.

350. Defendants engaged in a civil conspiracy to commit fraud and misrepresentation in conjunction with their unlawful marketing of opioids and/or distribution of opioids into Texas and Plaintiff's community.

351. Defendants unlawfully failed to act to prevent diversion and failed to monitor for, report, and prevent suspicious orders of opioids.

352. The Manufacturing Defendants further unlawfully marketed opioids in Texas and Plaintiff's community in furtherance of that conspiracy.

353. Defendants, in coordinated and concerted action with each other, engaged in a joint scheme to materially expand opioid use by altering the medical community's prescribing practices of opioids through repeated fraudulent statements and misrepresentations. The Defendants used front groups, Key Opinion Leaders, and sale representatives to spread their false message under the guise of being authoritative, neutral third parties. Manufacturer, Distributor and Retailer Defendants were not two separate groups operating in isolation or two groups forced to work together in a closed system, but rather, operated together as one united entity, working together on multiple fronts to engage in the unlawful sale of prescription opioids.

354. Defendants acted with a common understanding or design to commit unlawful acts, as alleged herein, and acted purposely, without a reasonable or lawful excuse, which directly caused the injuries alleged herein.

355. Defendants acted with malice, purposely, intentionally, unlawfully, and without a reasonable or lawful excuse.

356. Defendants conduct in furtherance of the conspiracy described herein was not mere parallel conduct because each Defendant acted directly against their commercial interests in not reporting the unlawful distribution practices of their competitors to the authorities, which they had

a legal duty to do. Each Defendant acted against their commercial interests in this regard due to an actual or tacit agreement between the Defendants that they would not report each other to the authorities so they could all continue engaging in their unlawful conduct.

357. Defendants' conspiracy, and Defendants' actions and omissions in furtherance thereof, caused the direct and foreseeable losses alleged herein.

358. Defendants' actions demonstrated both malice and also aggravated and egregious fraud. Defendants engaged in the Conduct alleged herein with a conscious disregard for the rights and safety of other persons, even though that conduct has a great probability of causing substantial harm. Manufacturing Defendants' fraudulent wrongdoing was also particularly gross.

359. Defendants' misconduct alleged in this case is ongoing and persistent.

360. Defendants' misconduct alleged in this case does not concern a discrete event or discrete emergency of the sort a political subdivision would reasonably expect to occur, and is not part of the normal and expected costs of a local government's existence. Plaintiff alleges wrongful acts which are neither discrete nor of the sort a local government can reasonably expect.

361. Plaintiff has incurred expenditures for special programs over and above Plaintiff's ordinary public services.

362. Plaintiff seeks all legal and equitable relief as allowed by law, including *inter alia* injunctive relief, restitution, disgorgement of profits, compensatory and punitive damages, and all damages allowed by law to be paid by the Defendants, attorney fees and costs, and pre-and post-judgment interest.

363. Plaintiff does not allege that the opioid drugs are inherently defective nor that the FDA-approved warning labels are inadequate, and Plaintiff does not seek a remedy under theories of product defect or failure to warn. Rather, the fulcrum of Plaintiff's allegations is that Defendants

intentionally and negligently engaged in harmful, misleading drug promotion and advertising, as well as false commitments to reduce opioid diversion, in order reap profits from an over-supply of opioid drugs. The Defendants' conduct was a direct cause of the proliferation of these drugs, the source of massive profits realized by Defendants from the sale of opioids, and the economic harm for which Plaintiff seeks relief.

364. RULE 194.2 REQUESTS FOR DISCLOSURE: Plaintiff requests that all Defendants previously served with Requests for Disclosure make such disclosures in accordance with the request and Texas Rules of Civil Procedure. Plaintiff further requests that Defendants SpecGx LLC; Mallinckrodt LLC; Wal-Mart Inc. f/k/a Walmart Stores, Inc.; Brookshire Brothers, Inc. and Brookshire Brothers d/b/a B& B Pharmacy, respond to this Requests for Disclosure pursuant to Tex. R. Civ. P. 194.2.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff respectfully prays:

- a. That the acts alleged herein be adjudged and decreed to be unlawful and that the Court enter a judgment declaring them to be so;
- b. That Defendants be enjoined from, directly or indirectly through KOLs, Front Groups or other third parties, continuing to misrepresent the risks and benefits of the use of opioids for chronic pain, and from continuing to violate Texas law;
- c. That Plaintiff recover all measures of damages, including punitive and exemplary damages, allowable under the law, and that judgment be entered against Defendants in favor of Plaintiff;
- d. That Plaintiff recover restitution on behalf of Burleson County consumers who paid for opioids for chronic pain;
- e. That Plaintiff recover the costs and expenses of suit, pre- and post-judgment interest, and reasonable attorneys' fees as provided by law; and
- f. That Defendants be ordered to abate the public nuisance that they created in in violation of Texas common law.

Dated September 30, 2019

Respectfully submitted,

By: /s/ Mikal C. Watts
Mikal C. Watts
State Bar No. 20981820
Shelly A. Sanford
State Bar No. 00784904
WATTS GUERRA LLP
4 Dominion Drive
Bldg. 3, Ste. 100
San Antonio, Texas 78257
Telephone: (210) 447-0500
Facsimile: (210) 447-0502
Email: mcwatts@wattsguerra.com
ssanford@wattsguerra.com

Alicia O'Neill
O'NEILL LAW LLP
601 Pennsylvania Ave. NW
Suite 900
Washington, DC 20004
Telephone: (202) 629-0535
Email: aoneill@aoneilllaw.com

THE GALLAGHER LAW FIRM
Michael T. Gallagher
Texas Bar No. 07586000
Pamela McLemore
Texas Bar No. 24099711
2905 Sackett Street
Houston, Texas 77098
(713) 222-8080
(713) 222-0066 – facsimile
mike@gld-law.com

Tommy Fibich
State Bar No. 06952600
Jay Henderson
State Bar No. 09424050
FIBICH LEEBRON COPELAND & BRIGGS
1150 Bissonnet Street
Houston, Texas 77005
Telephone: (713) 751-0025
Facsimile: (713) 751-0030
Email: tfibich@fibichlaw.com
jhenderson@fibichlaw.com

Susan R. Deski
State Bar No. 24040796
County Attorney
BURLESON COUNTY ATTORNEY'S OFFICE
100 West Buck, Suite 402
Caldwell, Texas 77836
Telephone: (979) 567-2340
Facsimile: (979) 567-2373

CERTIFICATE OF SERVICE

I hereby certify that on the 30th day of September 2019, a true and correct copy of the preceding document was electronically filed and served to all counsel of record.

/s/Mikal C. Watts
Mikal C. Watts